

May 14, 2025

Community Foundation Team



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Agenda

- Big Give 10 1
- Who is Bonterra?
- Getting Started
- Matches & Challenges
- Communication Plan/Media Timeline
- Toolkit/Resources
- Next Steps and Questions

The Big Give 101

- thebiggivescc.com | May 14th 12 AM 12 PM
- 24 hour online giving rally
 - Over 1,000 donors in 1 day, Can we top \$700k?
- Every nonprofit conducts their own unique campaign to market and share with their donors
- The Community Foundation provides "Big Give" marketing, awareness and promotion.

Benefits of Participating

- Engaging donors in the ease of online giving
- Exciting opportunity for existing donors
- Discover new donors
- Increase your organizations visibility
- Use The Big Give to reach fundraising goals
- The Bonus Pool will make every \$ go further!

Who is Bonterra?

- Hosts a secure, reliable and transparent platform for The Big Give
- Creates the ultimate donor experience
- Live leaderboards, ease of searching
- Provides a dedicated platform support team
- Use the chat bubble on the site!

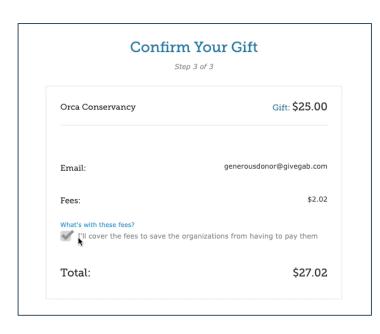


Secure & Reliable

- Secure Payment Processing platform for donations
- All participating organizations are approved by the Community Foundation
- Fail-safe redundancy plans for The Big Give website



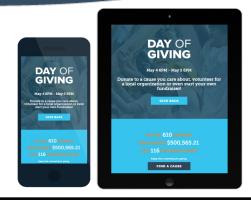
Transparent Donation Processing



- Credit Card, ACH, Mobile Pay for online transactions
- Donors can cover all fees on behalf of your organization
- Historically, 65-75% of donors do cover fees during a giving day

Easy & Accessible

- The entire The Big Give site is completely mobile friendly - be sure to test your finished profile out on a phone!
- Donors can give on any internet enabled device (phones, tablets, laptops)





Thank You's

- Customizable Thank You Emails that come from your organization
 - Add your own text, photo, or video!
- Sent immediately after the gift is made
- Can be used as a tax-deductible receipt

DAY OF GIVING

Nickie.

Thank you so much for your contribution to our Giving Day! Your donation will help improve our community and the lives of hundreds of individuals throughout our area.

Thank you again!



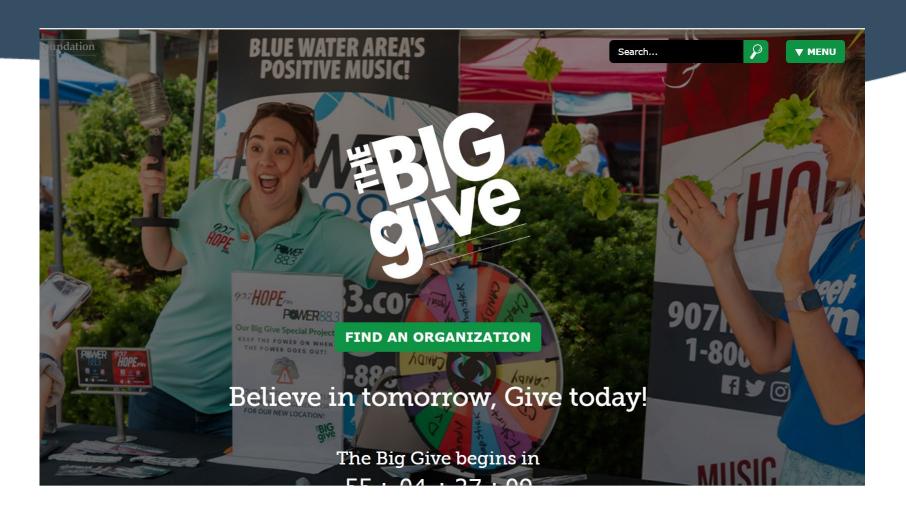
You are PAW-sitively amazing! Thank you for your generous gift to Logan's Pups. We could not help dozens of dogs every day without you.

Your donation receipt from Logan's Pups

nor: Nickie Fredenburg

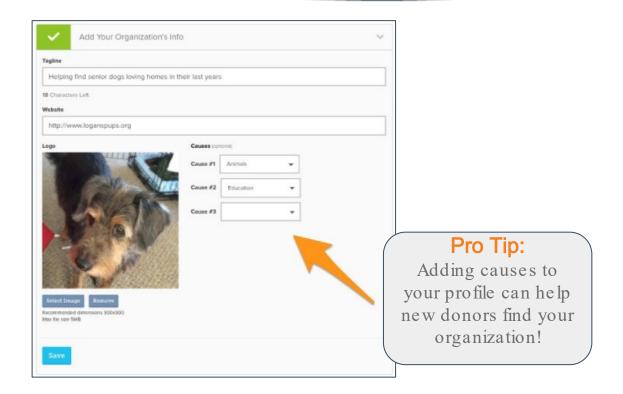
Date: February 27, 2020
Organization: Logan's Pups
EIN: 12-1234567
Designation: Giving Day

View Your Donations



Add Your Organization's Info

- Logo
- Website
- Causes



Add Your Story





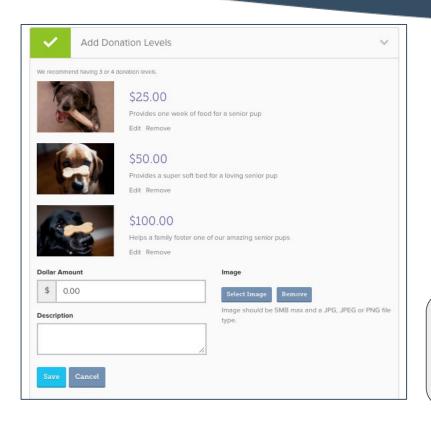


Logan's Pup all started because of Logan, a special senior dog that Alyssa, the Executive Director of Logan's Pups, adopted.

Alyssa adopted Logan in 2015 and although he was only with her for a couple of months, he left a huge pawprint on her hearts and she'll never forget him. He had a gentleness in his eyes, and love in his heart, and Alyssa wanted to make sure he was remembered. To make sure no other senior dogs are overlooked, Alyssa started Logan's Pups. Logan's Pups is here to serve as a senior dog sanctuary, saving the dogs that are often overlooked at shelters, making them comfortable and feeling loved as they grow old. Every year, we house, on average, 25 dogs at any time, and help place up to 50 younger dogs in their fur-ever homes. Your donation will help us continue offering these services for years to come.



Add Donation Levels



- Custom Amounts
- Unique Descriptions
- Optional Photos
- Unlimited Levels

Pro Tip:

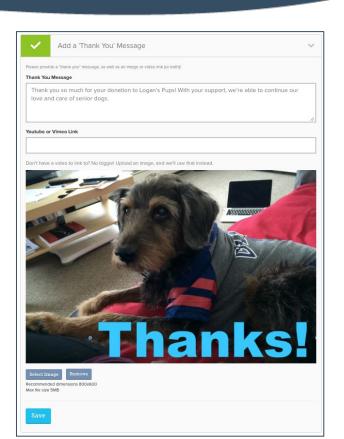
Using custom amounts in your donation levels helps your donors connect more closely with your organization's needs and impact.

Add a 'Thank You' Message

- Add your own message
- Include a photo or video
- Sent immediately to your donor's email when they make a gift

Pro Tip:

The "Thank You" message can support either a YouTube/Vimeo video or a photo image. Choose the feature that works best for your donors!



Find Your Big Give Team

Find your existing passionate supporters with strong personal

connections to your cause!

- Board Members
- Volunteers
- Lower Capacity Donors
- Donors who have not recently made a gift
- Staff Members
- Friends & Family

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How can Donors Give?

- ONLINE!!!
- Check-make *note of the check procedures*
- Cash
- Donor Advised Fund-contact Jackie or Sue and we can provide details for them to make a grant
- QCD- Give from your IRA: begin the process <u>now</u> Contact Sue or Jackie for details
- Stock-contact Jackie as soon as possible to get transfer instructions

Jackie, Jackie @stclairfoundation.org Sue sschmid@stclairfoundation.org

Matches!

- Organizations with a match or challenge raise on average 4.5x more than organizations without
- How can you implement a match this year?
- Who used matches in 2021?

Pro Tip:

Watch Matches & Challenges Training available in the Nonprofit Toolkit for more info!

Communication Plan

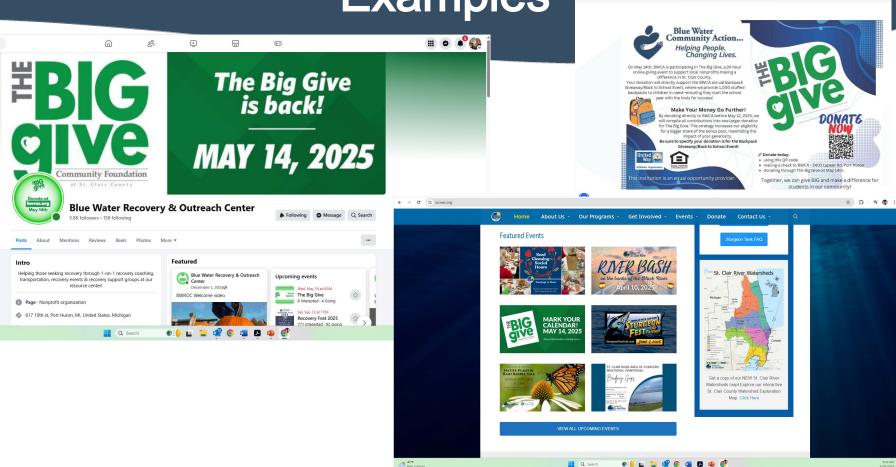
Now!

- Send emails/notes to donors to let them know details about The Big Give!
- Place the Big Give logo (Nonprofit Toolkit/Graphics & Downloads) on your website and Facebook page and link to your unique Big Give page.
- Main Big Give website- thebiggivescc.com
- Be sure to include information about The Big Give in all communications going to donors, volunteers and staff
- Consider what donors could give you matching funds to leverage giving during the event

See your Nonprofit Communication Plan handout (also in the toolkit)

Examples

Blue Water Community Action



Community Foundation Marketing

Local Media

- Promo Video- out now!
- 1 month before the event
 - Thumbcoast TV
- 2 weeks before the event- ad campaigns
 - Radio First
 - WGRT
 - Hope FM
- Sunday before Big Give
 - ½ page ad in Times Herald
- News stories on the Comm Foundation website in April/May
- May 14th- Live remote broadcast on Q Country w/Matt Markum
 - Photographer on site
 - Going Live from social media pages

Nonprofit Toolkit

Valuable resources!

- Customizable templates
- Communication time lines
- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers
- More training videos for online fundraising strategies!

Links for the toolkit will be emailed

Thebiggivescc.com

FAQs

• Can someone pay by check?

YES! Have them payable to your organization and cash them. THEN...

- Put all donor details in the provided excel template (must be used)
- Email spreadsheet to <u>sue@stclairfoundation.org</u> and bring 1 check for total amount to the Foundation before 5pm on May 14th
- Donations collected outside of the Big Give platform will be added by "offline donation"
- Promotion items for the Big Give?
 - O Checkout the "nonprofit toolkit" on the biggivescc.com under graphics & downloads
- Do donations on my website count towards The Big Give?
 - O You can use the "Embed" tool to add a button link to The Big Give.
- Can we be on site the day of the Big Give?
 - Yes! Your organization can put up a table in our outdoor courtyard area (weather permitting).
 Details coming...

Your Next Steps

- Finalize your page by April 6th
- Follow The Big Give on Facebook!
 - Use #BigGive 25
 - Community Foundation event page
- Watch your inbox for important emails
- Meet internally to discuss goals and matching strategy
- Sign up for virtual trainings
- Explore the Nonprofit Toolkit



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