Getting Ready for The Big Give

September 17-18, 2025



Submit Your Questions



If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.

Recording will be available on thebiggive.org/info/trainings page by
Friday, April 11

GiveGab is becoming Bonterra.

Agenda

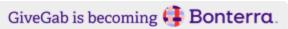


- Big Give & GiveGab Overview
 - How to Register
 - Creating Your Profile
 - Key Features
 - Next Steps, Q&A

Big Give Overview

www.theBigGive.org | September 17th at 6 PM - September 18th at 6 PM

- IRS-recognized nonprofit serving South Central Texas are eligible to participate (501c3)
- Every nonprofit conducts their own unique campaign to market and share with their supporters
- Your marketing efforts + The Nonprofit Council efforts = Exponential visibility
- Leaderboards for friendly competition
- Prize and matching incentives
- Donations open on a week early on September 10th at 12 AM

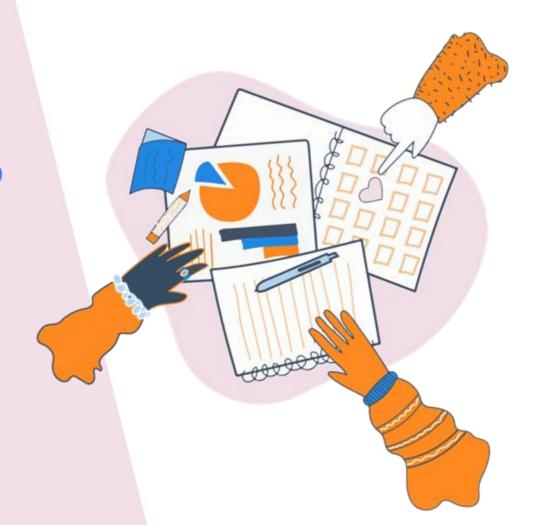


Benefits of Participating



- Learn to utilize digital fundraising tools to multiply your impact (peer-to-peer fundraising and matching gifts!)
- Resources available year-round!
- Re-Engage with your existing supporters and gain new donors
- Utilize the Giving Day to reach other internal goals
- Motivate donors to make a greater impact with prizes and match incentives

Who is Bonterra?



Who is Bonterra (GiveGab)?

- Host a secure, reliable and transparent platform for the Big Give
- Create the ultimate donor experience to strengthen your relationship with your donors
- Provide a dedicated support team



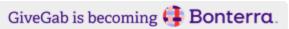
Payment Security

- Partnered with Stripe PCI Level 1 Payment
 Processor for donation processing and payouts
- Your banking information is verified by Stripe
- Direct deposits within 5-7 business days
- Donor credit card information is not revealed or saved in GiveGab
- All participating organizations verified as IRS and state-recognized nonprofits



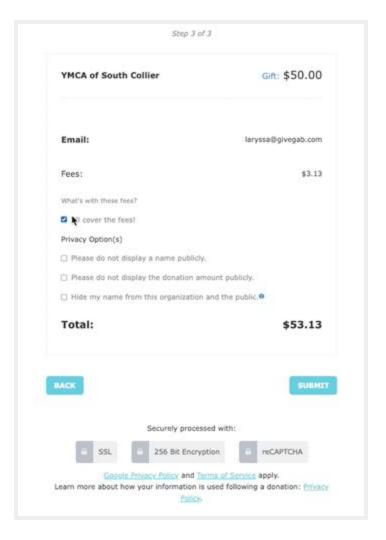






Donation Processing

- Credit Card, ACH ("Plaid"), Mobile Pay
- Transaction fees: donors can cover ALL fees on behalf of your organization.
- In 2024, 91% of donors covered fees during the Big Give
- GiveGab's chat support available within the donation form for your supporters!



Transparent Donations

Credit Card:

```
2.5% Bonterra Fee

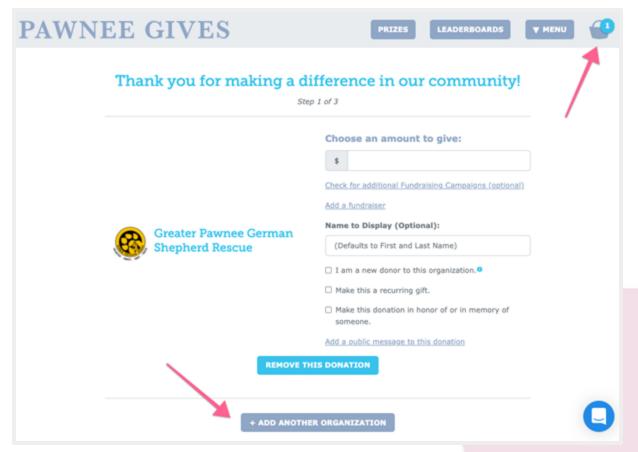
+
2% TNC Fee
+
$0.30 per transaction &
2.5% transaction fee
(Stripe)
=
7% + $0.30
```

ACH:

```
2.5% Bonterra Fee

+
2% TNC Fee
+
$3.00 flat bank fee
=
4.5% + $3.00

*$100 minimum
```



GiveGab's Giving Day Gift Basket makes it easy for donors to support as many causes as they like!

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Instant Donor Delight

- A Thank You email that comes from your organization
- Sent immediately after the gift is made
- Includes your organization's EIN and donation amount to act as a taxdeductible receipt

DAY OF GIVING

Nickle.

Thank you so much for your contribution to our Giving Day! Your donation will help improve our community and the lives of hundreds of individuals throughout our area.

Thank you again!



You are PMW-sitively amazing! Thank you for your generous gift to Logan's Pups. We could not help dozens of dogs every day without you.

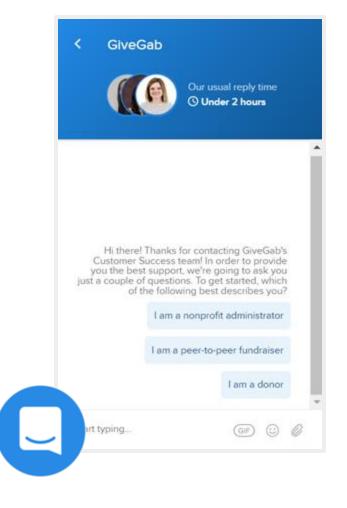
Your donation receipt from Logan's Pups

Donor: Nickie Fredenburg
Date: February 27, 2020
Organization: Logan's Pups
EIN: 12-1234567
Designation: Giving Day
Amount: \$10.00

View Your Donations

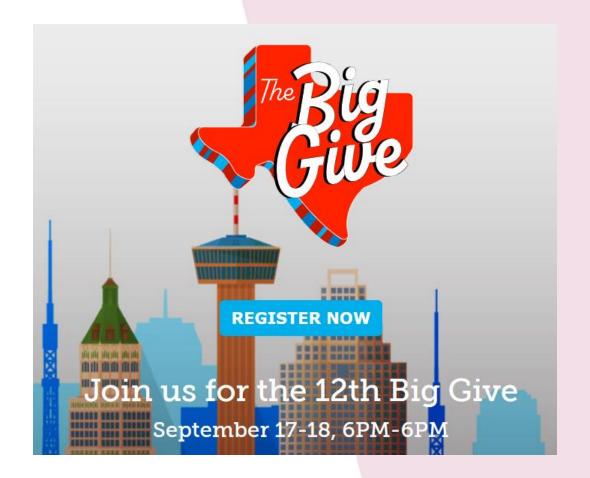
How We Support You

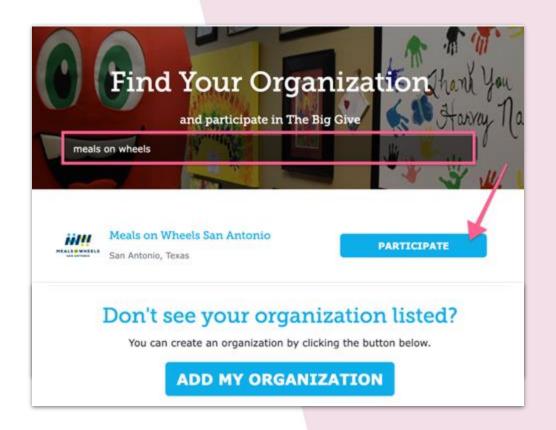
- Visit Our Help Center
 - o support.givegab.com
- Check Out Our Blog
 - bonterratech.com/blog
- Send us an Email
 - Support@bonterratech.com
- Chat with GiveGab's Customer Success Team
 - Look for the little blue chat bubble

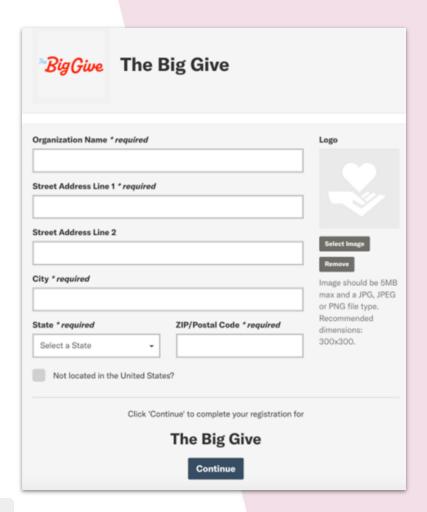


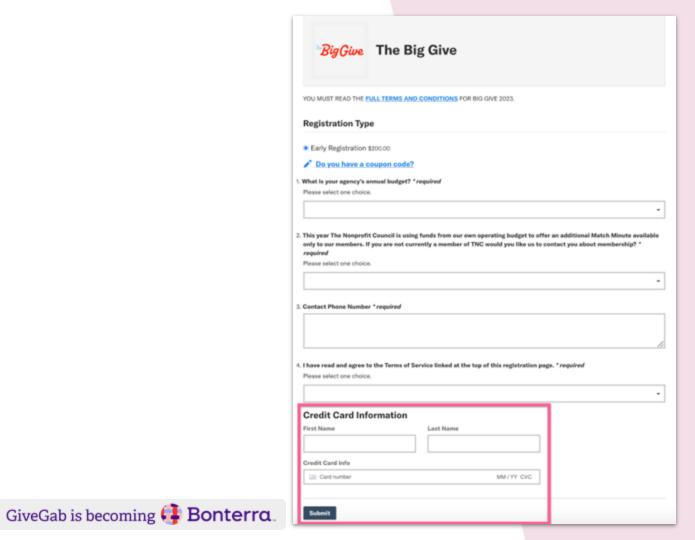
Registering for Big Give





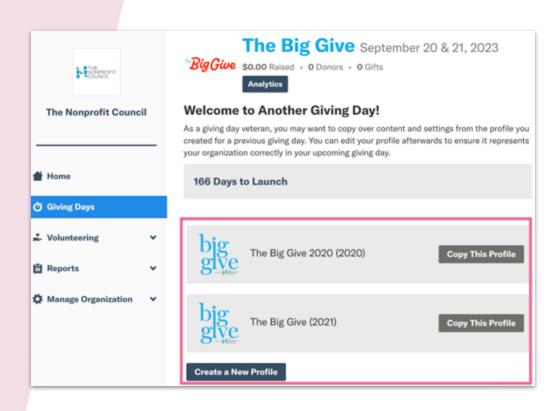






Returning? Copy Your Profile

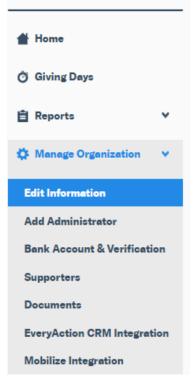
- Don't forget to review and update your profile after!
- Existing bank information will carry over. Double check it!

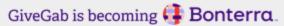


Returning? Update Info

- Review your organization's contact information and settings
- These do not change year-over-year unless you update them.
- Contact name and email is especially important it impacts the "reply to" for receipts

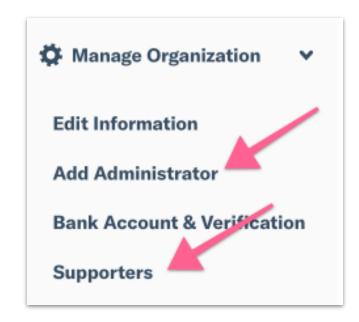






Returning? Update Admins

- Ensure your administrators are current. Check the "supporters" tab to see who has a blue key next to their name
- You can grant full admin access, or simply "profile editing access"
- Easy toggle on/off



Completing Your Profile



Your Giving Day Dashboard

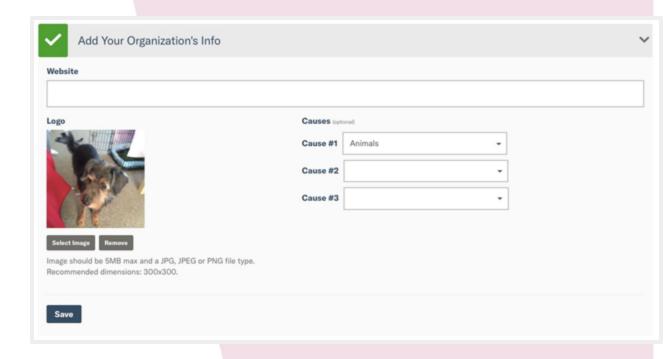


GiveGab is becoming • Bonterra

Basic Info

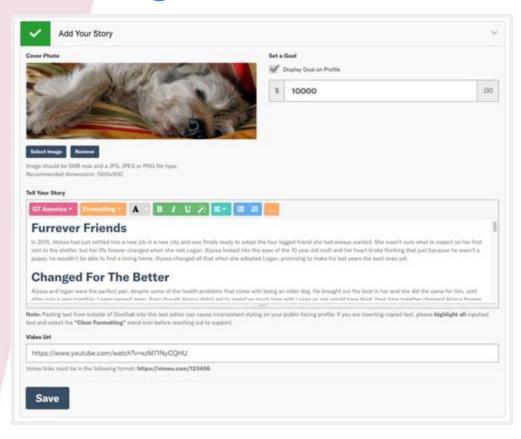
- Logo
- Causes
- Pro Tip: Adding

 causes to your
 profile can help new
 donors find you by
 our cause-based
 search!



Curate Your Story

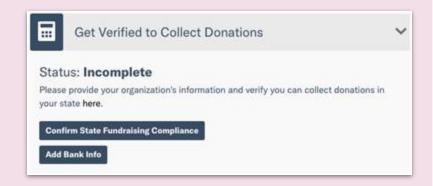
- Add a cover photo
- Set a monetary goal
- Tell the story of your organization's participation in the giving day through words and visuals



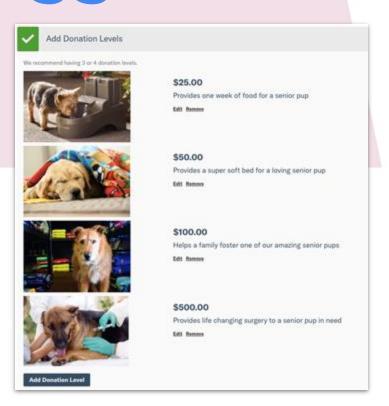
Get Verified on GiveGab

- Returning? Make sure you are still verified!
 Stripe has made recent compliance updates.
- State Attestation Compliance
- Basic information about your organization
- Banking information for your organization
- 🕨 Organization Representative information 🔽

Reminder: This is separate from your "application" to participate



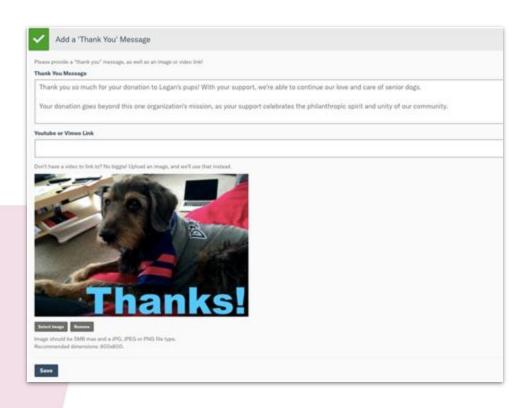
Suggest Donation Levels

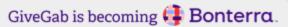


- Custom amounts
- Unique descriptions
- Optional photos
- Unlimited Levels
- Pro Tip: Using custom amounts to represent your organization, like a tangible good or service, further connects the donor to your goal

Personalized Gratitude

- Add your own message
- Include a photo or video for more personal stewardship!
- Sent immediately to your donors
 when they complete their gift
- Donors can reply to that email and contact you directly





Peer-to-Peer Fundraising

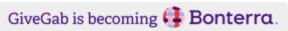
What is Peer-to-Peer (P2P) Fundraising?

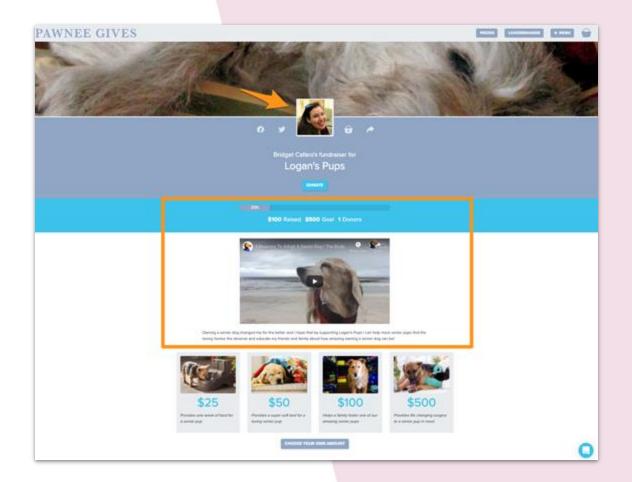
- Ask your passionate supporters to create their own fundraising page on behalf of your organization
- Watch your totals increase as their funds raised roll into yours
- Multiply your reach by leveraging their networks

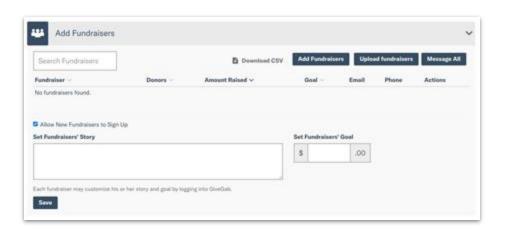
Did you know?



Organizations who used P2P fundraising during **Big Give 2024** raised on average **4.5x more** than those who did not!







Leading Your Fundraisers

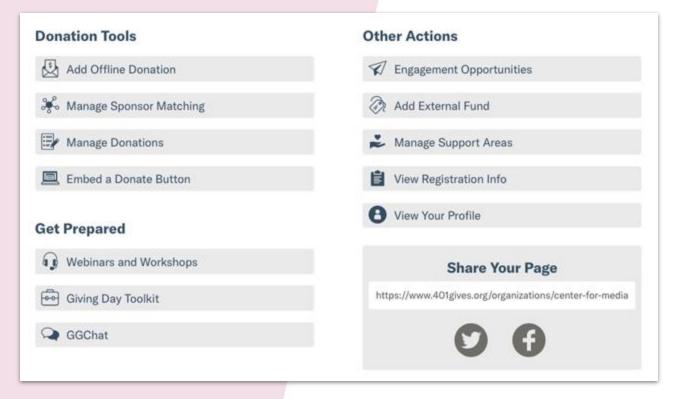
- Easily manage their pages
- P2P Fundraising can be as involved or simple as you like!
- Pro-Tip: Plan to invite 5-6 fundraisers, and set a goal for how much they should raise
- Watch the <u>Peer-to-Peer Fundraising</u>
 <u>Training Video</u>



Key Tools



Helpful Tools



Share Your Profile

- Preview your profile along the way
- Share this link with your supporters
- Post directly to Twitter and Facebook from your dashboard

Other Actions



Engagement Opportunities



Add External Fund



Manage Support Areas



View Registration Info



View Your Profile

Share Your Page

https://giving-days-preprod.herokuapp.com/organizations/la





Giving Day Analytics

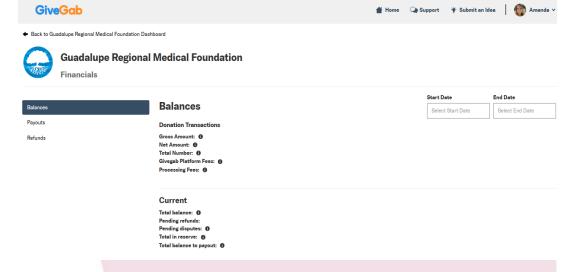
- Donor counts (online, offline, total)
 - o "Unique donors"
- Donation counts (online, offline, total)
- Average donation size
- Average donations per donor
- New donors
- Fee coverage
- Year-Over-Year comparisons



Actionable Reporting

What information is available?

- Detailed donation reports available in real time
- Advanced Analytics
- Year-over-year reporting for the next Giving Day



Matching Gifts on GiveGab

Once you secure a matching gift, utilize GiveGab's matching tool to add that money into your totals, according to the criteria you set.

- 1:1 Dollar-for-Dollar **Matches** (even 2:1, and 3:1 ratios!)
- Donor or Dollar **Challenges**
- Pro Tip: Watch the <u>Matching Training Video</u>



Did you know?



Organizations who had a match last year for Big Give raised on average **4x more** than those who did not.

Your Nonprofit Toolkit

The Nonprofit Toolkit has valuable resources for all your Big Give needs.

- Templates
- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers
- Training videos for fundraising strategies!



What's Next?



Your Next Steps



Take a breath!

- If this is your first time participating, enjoy it!
- Your role as a nonprofit admin can seem overwhelming
- You don't need to compete for incentives and prizes
- Big Give may not be the right fit for all of your donors - that's okay!

Your Next Steps

What to work on over the next few months:

- Follow Big Give on Social Media and use #BigGive2025 Hashtag
- Watch your inbox for important emails
- Meet internally to discuss goals
- Sign up for upcoming webinars
- Explore the toolkit



Questions?



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