Peer-to-Peer Fundraising Basics and Utilizing Matches/Challenges for **Palmetto Giving Day**

PALMETTO

GIVING DAY

May 6, 2025

Agenda



- Registration/Verification Overview
 - Peer-to-Peer Fundraising basics
 - Using the Giving Days Fundraising Tool
 - Matches/Challenges
 - Resources available to your organization

Registering for Palmetto Giving Day









Find Your Organization

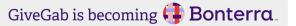
and participate in Palmetto Giving Day

| A114 | × |
|--------------------------------|---|
| 1 Results | |
| | |
| All4Paws | |
| Pawleys Island, South Carolina | |
| PARTICIPATE | |
| | |

Don't see your organization listed?

You can create an organization by clicking the button below.

ADD MY ORGANIZATION







Find Your Organization

and participate in Palmetto Giving Day

ABCD

 O Results

 Difference

 No organizations match your search criteria.

 Don't see your organization listed?

 Vou can create an organization by clicking the button below.

 Image: ADD MY ORGANIZATION



Palmetto Giving Day

| Organization Name * required | Logo | |
|--|---|---|
| Street Address Line 1 * <i>required</i> | | 1. What is the name of your organization? * <i>required</i> |
| Street Address Line 2 | Select Image | 2. Who is the primary contact person for your organ |
| City * required | Remove Image should be 5MB max and a JPG, JPEG | |
| State * required ZIP/Postal Code * required Select a State • | or PNG file type. Recommended dimensions: 300x300. | 3. What is your primary contact's email address? * r |
| Not located in the United States? | | 4. What is your organization's mailing address? * req |
| Click 'Continue' to complete your registration for Palmetto Giving Day | | |
| Continue | | |



Palmetto Giving Day

/ho is the primary contact person for your organization? * required

/hat is your primary contact's email address? * required

What is your organization's mailing address? * required

C

Returning? Copy Your Profile

- Don't forget to review and update your profile after!
- Existing bank information will carry over

GiveGab is becoming 🜗 Bonterra.

 Double check that your bank account, org rep and admins on your profile are up to date!



140 Days to Launch

Welcome to Another Giving Day!

As a giving day veteran, you may want to copy over content and settings from the profile you created for a previous giving day. You can edit your profile afterwards to ensure it represents your organization correctly in your upcoming giving day.

PALMETTO Palmetto Giving Day (2023)

Create a New Profile

Copy This Profile

Completing Your Profile



Your Giving Day Dashboard

| ~ | Add Your Organization's Info | > |
|-----|-----------------------------------|---|
| | Add Your Story | > |
| ~ | Get Verified to Collect Donations | > |
| | Add Donation Levels | > |
| | Add a 'Thank You' Message | > |
| 121 | Add Fundraisers | > |

Basic Info

- Logo
- Website
- Causes
- **Pro Tip:** Adding causes to your profile can help new donors find you by our cause-based search!

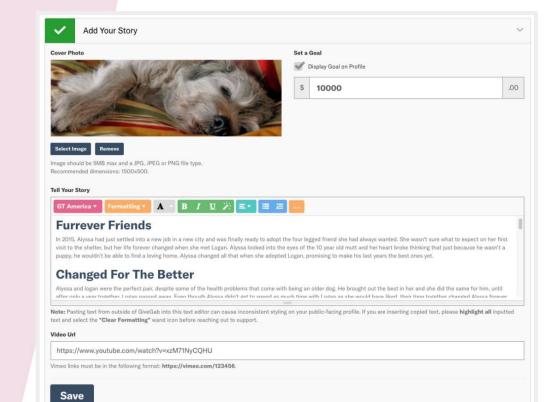
| | C | | | |
|--------------|-------------------------|---------|---|--|
| Logo | Causes (option Cause #1 | Animals | • | |
| S. CD | Cause #2 | | • | |
| (Providence) | Cause #3 | | * | |



Add Your Organization's Info

Curate Your Story

- Add a cover photo
- Set a monetary goal
- Tell the story of your organization's participation in the giving day through words and visuals



Get Verified on GiveGab

- State Attestation Compliance
- Basic information about your organization
- Banking information for your organization
- Organization Representative information
- This is separate from your "application" process to participate
- **Pro Tip:** Don't wait to complete this information. It can take at least several days, and in some instances more



Get Verified to Collect Donations

Status: Incomplete

Please provide your organization's information and verify you can collect donations in your state here.

Confirm State Fundraising Compliance

Add Bank Info

Get Verified on GiveGab

Complete Your Verification

Set Up Donations Documents

Set Up Donations

State Charitable Solicitation Compliance Attestation

I attest that my organization is compliant with applicable state fundraising requirements in the states in which I may solicit donors using the GiveGab platform. I understand that GiveGab does not solicit donors.

This confirmation is required to collect donations on GiveGab. Learn more about state charitable solicitation compliance.



IRS Verification

If you complete the Payment Processor Verification below, you do not need to submit this IRS Verification section.

EIN/Tax ID

Please enter the 9 digits without the dash. Don't have your EIN? Search <u>here</u>.

Save

Payment Processor Verification

Verify Your Organization

Get Verified on GiveGab

Bonterra

Bonterra partners with Stripe for secure financial services.

← Return to Bonterra

Powered by **stripe** ③

Terms

Privacy

English (US) 🗘

Contact Bonterra for support customersuccess@givegab.com

Tell us more about your business

Stripe collects this information to better serve your business and help meet the requirements of regulators, financial partners, and our Services Agreement.

Legal business name

Company

The combination of your name and Employer Identification Number (EIN) must exactly match the one listed on your IRS documents (e.g., Letter 147C or SS-4 Confirmation letter), including capitalization and punctuation.

Employer Identification Number (EIN)

12-3456789

If you use your Social Security number for business tax purposes, you can enter that instead. If you are uncertain about which Tax ID guidelines are best for your organization, please refer to this support article.

Doing business as Optional

The operating name of your company, if it's different than the legal name.

Share Your Profile

- Preview your profile along the way
- Share this link with your supporters
- Post directly to Twitter and Facebook from your dashboard
- Registration deadline is **December 20,** but you can still edit your profile up until the giving day.

Other Actions

Engagement Opportunities
 Add External Fund
 View Registration Info
 View Your Profile
 Mobilize Integration

Share Your Page

https://giving-days-preprod.herokuapp.com/organizations/la



What is P2P Fundraising?

Peer-to-Peer Fundraising allows your most passionate supporters to create and host their own fundraising page right within your Palmetto Giving Day profile. Their totals roll up into your totals!

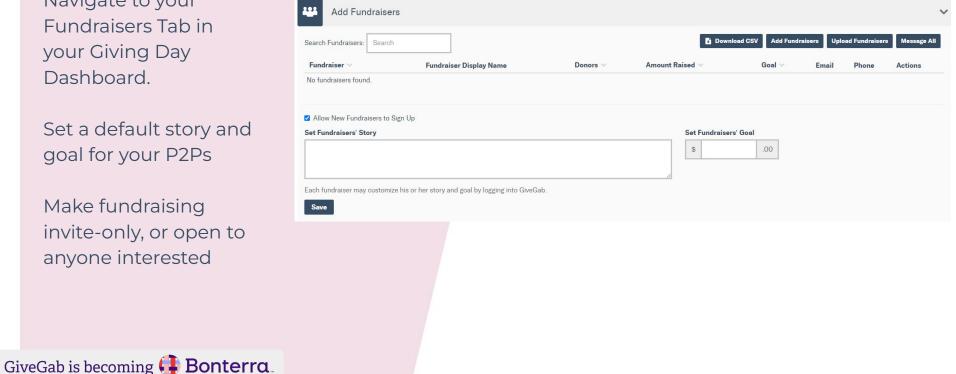


Inviting Your Fundraisers

Navigate to your Fundraisers Tab in your Giving Day Dashboard.

Set a default story and goal for your P2Ps

Make fundraising invite-only, or open to anyone interested



Navigate to your Fundraisers Tab in your Giving Day Dashboard.

Select "Add Fundraisers"

| Search Fundraiser | Download CSV | Add Fundraisers | Upload Fundra | aisers Mes | sage All |
|---------------------|-------------------------|-------------------|-------------------|-------------|-----------|
| Fundraiser 😪 | Fundraiser Display Name | Donors 🗸 Amount R | aised 🗸 🛛 Goal 🗸 | Email Phone | e Actions |
| No fundraisers four | nd. | | | | |
| Allow New Fundra | aisers to Sign Up | | | | |
| Set Fundraisers' St | tory | Se | t Fundraisers' Go | al | |
| | | 5 | 6 | .00 | |
| | | | | | |
| | | | | | |

Invite one or multiple fundraisers. You will need first name, last name, and email address.

Add Fundraisers

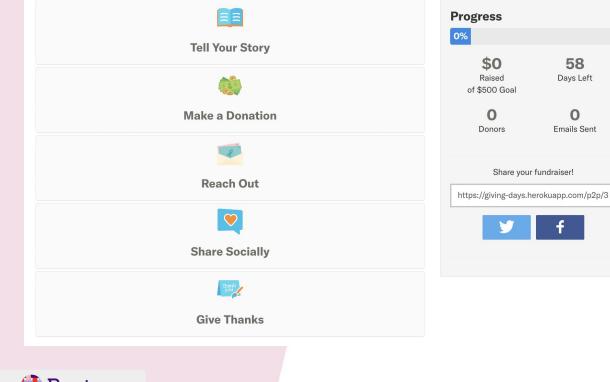
| Class of 1999 | | |
|---------------------------------|----------------------|-------------------|
| First Name | Last Name | Email |
| Laryssa | Hebert | test@givegab.com |
| Fundraiser Dis Class of 2000 | olay Name (optional) | |
| First Name | Last Name | Email |
| Lana | Dee | toot2@divodah.com |

| First Name | Last Name | Email |
|------------|-----------|-------------------|
| Jane | Doe | test2@givegab.com |
| | | × . |
| + New Fund | draiser | |

| Add Fundrai | sers | | | | 1 | | | ~ |
|--------------------------|--|-------------|-----------------|-----------------|-----------|------------|-------------|---|
| Search Fundraisers: Sea | arch | | Download CSV | Add Fundraisers | Upload Fu | undraisers | Message All | |
| Fundraiser 🖂 | Fundraiser Display Name | Donors ~ | Amount Raised ∨ | Goal 🗸 | Email | Phone | Actions | |
| No fundraisers found. | to Sign Up | | | | | | | |
| Set Fundraisers' Story | | | Set Fundraise | ers' Goal | | | | |
| | | | \$ | .00 | | | | |
| Each fundraiser may cust | omize his or her story and goal by logging int | to GiveGab. | | | | | | |
| Save | | | | | | | | |

Upload a CSV to invite a group of fundraisers at once.

Fundraiser Dashboard



Fundraiser Profile



\$0 Raised \$1,000 Goal 0 Donors



I support this organization's mission and I want it to have a greater impact on the community.



Our Story

GiveGab is becoming 🜗 Bonterra

Please support our Palmetto Giving Day campaign!

Key Takeaways



- P2P Fundraising can help you raise 2x more
- Fundraisers increase your organization's reach
- Be strategic when selecting fundraisers
- Provide your fundraisers with resources to make it easy and fun
- There is plenty of time before Palmetto Giving Day. Start small this year and grow it in the future!

Matches & Challenges



The Basics



What is a matching gift?

- An additional donation pledged for each donation that is made to your giving day campaign
- Time-based to create a sense of urgency
- Promotional tool to incentivize donors of all capacities

Benefits of Matches & Challenges

- Incentivizes donors as their gift will have a greater impact
- Opportunity to highlight your business sponsor or major donor
- Organizations with matching funds raise on average

<u>4.5 x more</u> than organizations without a match



Adding a Matching **Opportunity to** your Giving Day

Your Giving Day Dashboard

From your Giving Day Dashboard, click "Manage Matches and Challenges"

| ~ | Add Your Organization's Info | > |
|------------|--|--|
| ~ | Add Your Story | > |
| ~ | Get Verified to Collect Donations | > |
| ~ | Add Donation Levels | > |
| V | Add a 'Thank You' Message | > |
| 121 | Add Fundraisers | > |
| Reset P | et Profile | |
| | Resetting the profile will reset the story, thank you message, images, and settings to default values, as v profile, a profile from a previous giving day can be copied to use as a starting point. | ell as remove any donation levels. After resetting |
| | | |
| Donat | nation Tools Other Actions | |
| 36 M | Manage Matches and Challenges | rtunities |



Add a Match

Click the "Add Match" button to create a new matching opportunity to feature right on your Giving Day profile.

Matches

Challenges

+ Add Match

Enter Match Information

Match Details

Match Name

Giving Tuesday Match!

Description

Your donations will be DOUBLED on #GivingTuesday thanks to a generous match from our friends at Debbie's Pet Supply!

Total Matching Funds Available 🕦

\$ 50.00

Matching Ratio

- 1:1 example: \$10 donation is matched by \$10
- 2:1 example: \$10 donation is matched by \$20
- \bigcirc 3:1 example: \$10 donation is matched by \$30

Image

>match_commitment_image_9939217026_img

Select Image Remove

Tip: Disable adblockers on this page for the best image uploading experience.

- Match Name
- Match Description
- Matching Funds Available
- Matching Ratio
- Image (optional)

Enter Sponsor Information

Sponsor Donor Details

Sponsor Donor Name

Sponsor Donor Name is for your reporting purposes and will not display publicly unless you check the box below.

Debbie's Pet Supply

Sponsor Business URL (optional)

Display Sponsor Donor Name Publicly

- Sponsor Name
- Sponsor URL (optional)
- Or keep your sponsor anonymous

Customize Your Match

Match Criteria

Does this match only apply to donations made within a certain time period? (optional)

| Time Zone | |
|---------------------------------------|----------------------------|
| Eastern Time | • |
| Start Time (US/Eastern Time) | End Time (US/Eastern Time) |
| 0 | 0 |
| | |
| Maximum Match per Individual Donation | |
| \$ | |
| Enable Auto Matching () | - |

Update Match Parameters

- Match Start Time (optional)
- Match End Time (optional)
- Maximum Match per Donation
- Auto Matching
 - Enables donation matching to eligible online gifts in real time

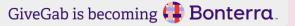
View Your Match

Debbie's Pet Supply: Giving Tuesday Match!

Your donations will be DOUBLED on #GivingTuesday thanks to a generous match from our friends at Debbie's Pet Supply!

\$50 MATCH

\$50 REMAINING





Adding a Challenge to Your Giving Day

Your Giving Day Dashboard

From your Giving Day Dashboard, click "Manage Matches and Challenges"

| Add Your Organization's Info | > | |
|--|---|------|
| ✓ Add Your Story | > | |
| Get Verified to Collect Donations | > | |
| Add Donation Levels | > | |
| Add a 'Thank You' Message | > | |
| Add Fundraisers | > | |
| Reset Profile Resetting the profile will reset the story, thank you message, image this profile, a profile from a previous giving day can be copied to use as Donation Tools | es, and settings to default values, as well as remove any donation levels. After resetting s a starting point. | (JR) |
| 😽 Manage Matches and Challenges | 🐼 Engagement Opportunities | |
| 📴 Manage Donations | Add External Fund | |
| Embed a Donate Button | View Registration Info | |

Add a Challenge

Click the "Add Challenge" button to create a new matching opportunity to feature right on your Giving Day profile.

Matches

Challenges

+ Add Challenge

Enter Challenge Information

Challenge Details

Challenge Name

Giving Tuesday Challenge!

Description

When we reach 10 donors, \$50 will be unlocked thanks to a generous donation from our friends at Debbie's Pet Supply!

Challenge Unlock Amount

\$ 50

- Challenge Name
- Challenge Description
- Challenge Unlock Amount
- Image (optional)

Image

Select Image Remove

Tip: Disable adblockers on this page for the best image uploading experience.

Enter Sponsor Information

Sponsor Donor Details

Sponsor Donor Name

Sponsor Donor Name is for your reporting purposes and will not display publicly unless you check the box below.

Debbie's Pet Supply

Sponsor Business URL (optional)

Display Sponsor Donor Name Publicly

- Sponsor Name
- Sponsor URL (optional)
- Or keep your sponsor anonymous

Customize Your Challenge

Set Challenge Details

- Start Time
- End Time
- Challenge Type
 - Dollar
 - Donor
 - Donation
- Challenge Goal

| d Time (US/Eastern Time) |
|---|
| |
| |
| |
| nallenge Goal |
| 10 |
| w many donors are needed to complete this allenge? |
| |

View Your Challenge

Debbie's Pet Supply: Giving Tuesday Challenge!

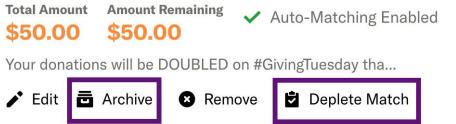
When we reach 10 donors, \$50 will be unlocked thanks to a generous donation from our friends at Debbie's Pet Supply!

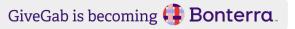
10 more donors unlocks \$50

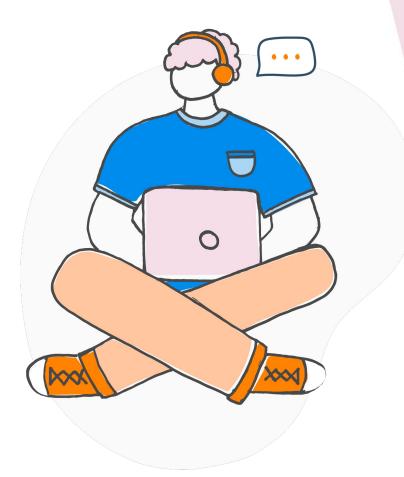
Important Tips

- A Match or Challenge will remain active for the entire length of the set date and time parameters
- If you did not meet the amount necessary to deplete the match, but wish to release the entire sponsored amount, select "Deplete Match"
- If you no longer wish to display your match or challenge, select "Archive"

Giving Tuesday Match! Sponsored by Debbie's Pet Supply







Resources

Giving Day Support & Resources

Visit our Help Center

Check out Our Blog

Send us an email at CustomerSuccess@GiveGab.com

Chat with our Customer Success Team Look for the little blue chat bubble

| < Give | eGab Our usual reply time O Under 2 hours |
|---------------------------------------|---|
| Custome you the b just a couple | ere! Thanks for contacting GiveGab's er Success team! In order to provide best support, we're going to ask you e of questions. To get started, which of the following best describes you? |
| | Lange and the second sector in the |
| | l am a peer-to-peer fundraiser l am a donor |