#KYGives25 Sponsors!





Aetna Better Health® of Kentucky



Foundation





Regional Partner:



Let's Do Some Good Today!

- Breckinridge
- Grayson
- Hardin
- Hart
- LaRue
- Marion
- Meade
- Nelson
- Washington



Getting Ready for KY Gives Day 2025

May 13, 2025



Meet the Team



Laura Whitaker

Associate Director at Kentucky Nonprofit Network



Claire Ripley

Onboarding Consultant

Bonterra Giving Days



Cameron Navarro, LMSW

Onboarding Consultant

Bonterra Giving Days



Submit Your Questions



If you have questions or comments throughout our training, please use the chat feature!

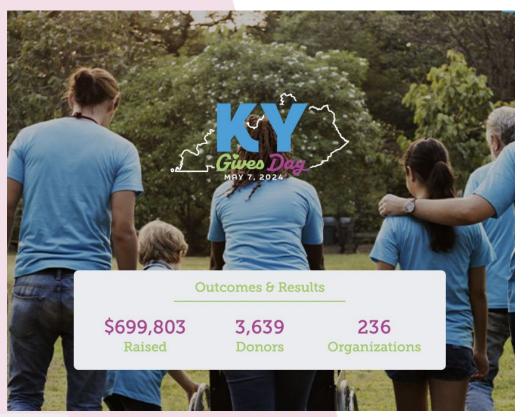


Agenda



- KY Gives Day Overview
 - Who is Bonterra
 - What's New
 - Registering
 - Creating Your Profile
 - Next Steps & Questions

2024 Results



KY Gives Day Overview

kygives.org | May 13th 2024, 12:00AM - 11:59PM

- Every nonprofit conducts their own unique campaign to market and share with their supporters
- IRS-recognized nonprofits serving Kentucky are eligible to participate
- Prize incentives
- Donations open on May 1 and close on May 14 at 11:59pm

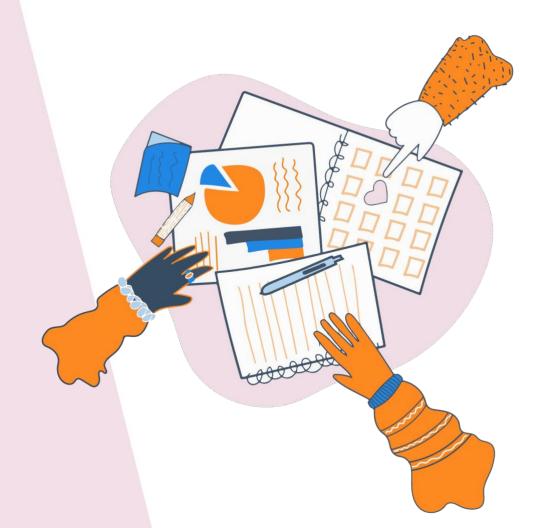
Benefits of Participating



- Learn to utilize digital fundraising tools, and take advantage of resources that are available year-round!
- Re-Engage with your existing supporters and gain new donors
- Combine your marketing efforts + KNN marketing = exponential visibility for all organizations
- Utilize the Giving Day to reach other internal goals
- Motivate donors to make a greater impact with prizes and match incentives

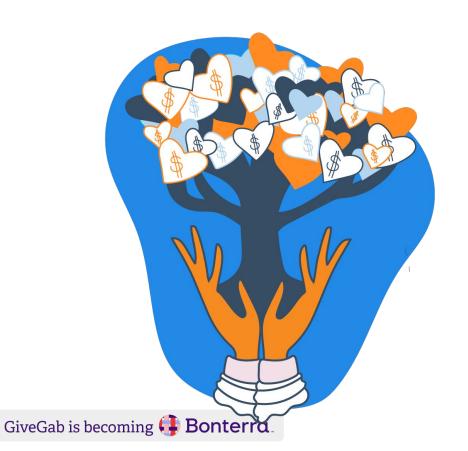


Who is Bonterra?





Who is Bonterra?



Bonterra's mission is to power those who power social impact

- Host a secure, reliable and transparent platform for KY Gives Day
- Create the ultimate donor experience
- Provide a dedicated support team
- GiveGab is becoming Bonterra!

Donation Security

- Partnered with Stripe PCI Level 1
 Payment Processor for donation processing
- Direct deposit funds within 5-7 business days
- Your banking information is reviewed by Stripe
- Donor credit card information is not revealed or saved in GiveGab
- All participating organizations verified as IRS and state-recognized nonprofits







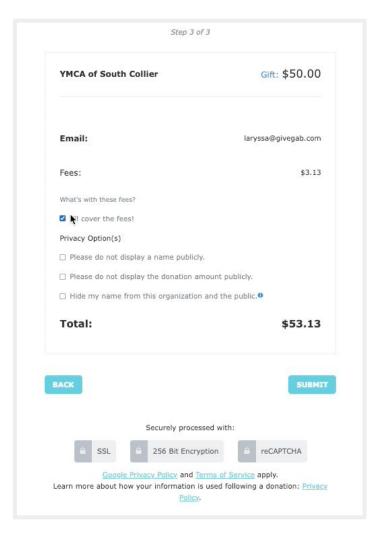
Simple Donation Processing



- All major credit cards accepted
- Log right into your bank to use the Plaid/ACH payment
- Quick, easy and fun donation flow
- Securely processed through Stripe
- GiveGab's chat support available right within the donation form for your supporters!

Transparent Donations

- Credit Card, ACH, Mobile Pay for online transactions
- Donors can choose cover all fees on behalf of your organization



Transparent Donations

Credit Card:

```
3% Platform Fee
```

\$0.30 per transaction & 2.5% transaction fee (Stripe)

=

5.5% + \$0.30

ACH:

3% Platform Fee

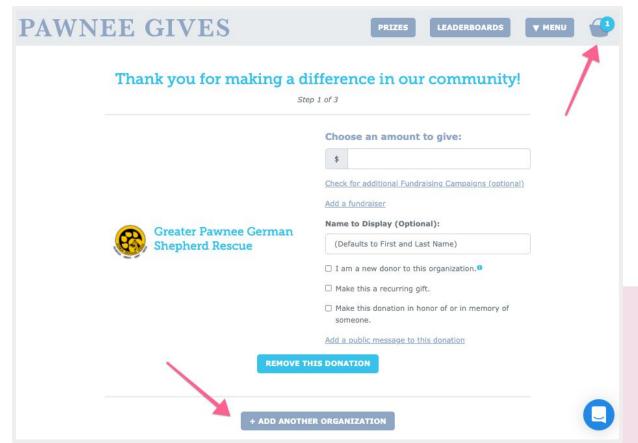
+

\$3.00 flat bank fee

=

3% + \$3.00

*\$100 minimum



GiveGab's Giving Day Gift Basket makes it easy for donors to support as many causes as they like!

GiveGab is becoming • Bonterra

Instant Donor Delight

- A Thank You email that comes from your organization
- Sent immediately after the gift is made
- Includes your organization's EIN and donation amount to act as a tax-deductible receipt

DAY OF GIVING

Nickie.

Thank you so much for your contribution to our Giving Day! Your donation will help improve our community and the lives of hundreds of individuals throughout our area.

Thank you again!



You are PAW-sitively amazing! Thank you for your generous gift to Logan's Pups. We could not help dozens of dogs every day without you.

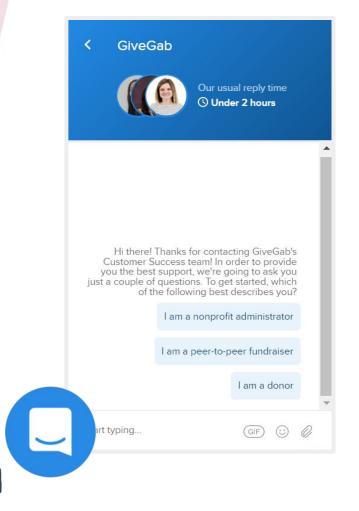
Your donation receipt from Logan's Pups

Donor: Nickie Fredenburg
Date: February 27, 2020
Organization: Logan's Pups
EIN: 12-1234567
Designation: Giving Day
Amount: \$10.00

View Your Donations

How We Support You

- Visit Our Help Center
 - o support.givegab.com
- Send us an Email
 - o <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer Success Team
 - Look for the little blue chat bubble



Registering for KY Gives Day







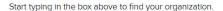




Find Your Organization

and participate in KY Gives Day 2024

Search for your organization















Find Your Organization

and participate in KY Gives Day 2024

Kentucky 481 Results Kentucky-Indiana Paralyzed National Multiple Sclerosis VU Student Chapter of the Veterans of America Society - Kentucky-Southeast Kentucky-Tennessee Branch Floyds Knobs, Indiana Indiana Chapter of the American Society of Louisville, Kentucky Microbiology Nashville, Tennessee PARTICIPATE Inquire about registering this organization. It's easy!



Don't see your organization listed?

You can create an organization by clicking the button below.

ADD MY ORGANIZATION



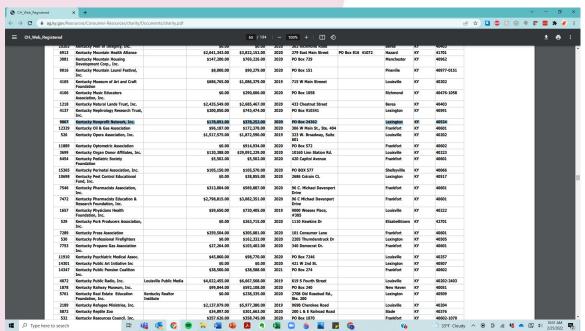
1.	What is your job title? *required
	h.
2.	What is the best phone number to reach you? Please note if this is a work, home, or cell number. *required
	l d
	Optional secondary contact for KY Gives Day communication - Name:
	- W
	Optional secondary contact - Email address:
	ti di
	To the best of your knowledge, for how many previous years has your organization participated in Kentucky Gives Day? * required
	What is your organization's monetary goal for Kentucky Gives Day 2023? (Estimate, for KNN purposes only. You are not
	required to set an official monetary goal or to share your goal publicly.) * required
	/
	What is your organization's size? * required
	Please select one choice.
	I ₩

Kentucky and most states have charitable solicitation laws to protect consumers.

If you are soliciting funds in Kentucky, annual registration is required by Kentucky law. If you are actively raising funds in other states (and the definition of "actively raising funds" varies by state), you may also need to register in those states or modify your solicitation strategy in those states.

Maintaining the public's trust is important for the nonprofit sector. Fundraising registration is a simple process, it's free, and again - it's the law.

To participate in Kentucky Gives Day, all nonprofits must be registered with the Kentucky Office of the Attorney General and appear on the Attorney General's list by April 21, 2025 (firm deadline).



If you do not see your organization listed, take steps to register ASAP. The list is updated every Monday.

ANNUAL registration

Registration with Attorney General **7** Registration with the Secretary of State

If you mailed your registration information a while back and are not showing up on the list, send your information again.



- Monday, April 21 Deadline to appear on this list:
 https://ag.ky.gov/Resources/Consumer-Resources/charity/Documents/charity.pdf
- Registration requirements & instructions:
 https://ag.ky.gov/Resources/Consumer-Resources/charity/Pages/registration.aspx
- More information on Charitable Solicitation Registration:
 - KY Gives Day FAQ: https://www.kygives.org/info/faq
 - KNN website: https://www.kynonprofits.org/learn/fundraisingregistration

Completing Your Profile



Returning? Copy Your Profile

- Don't forget to review and update your profile after!
- Existing bank information will carry over
 - Double check that your bank account, org rep and admins on your profile are up to date!



Welcome to Another Giving Day!

As a giving day veteran, you may want to copy over content and settings from the profile you created for a previous giving day. You can



Kentucky Gives Day (2019)



KY Gives Day (2020)



kyaixesday Kentucky Gives Day 2017 (2017)



KY Gives Day 2022 (2022)



KY Gives Day (2023)

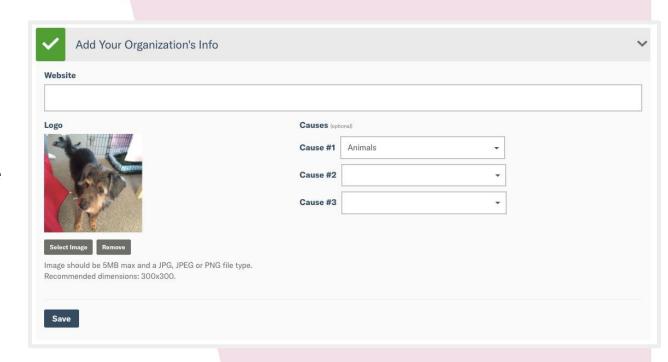
Your Giving Day Dashboard



GiveGab is becoming • Bonterra

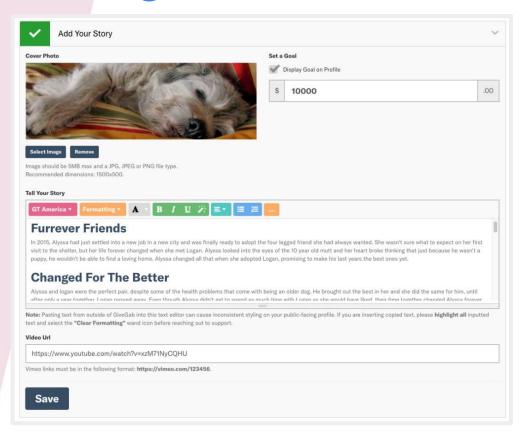
Basic Info

- Logo
- Website
- Causes
- Pro Tip: Adding
 causes to your profile
 can help new donors
 find you by our
 cause-based search!



Curate Your Story

- Add a cover photo
- Set a monetary goal
- Tell the story of your organization's participation in the giving day through words and visuals



Get Verified on GiveGab

- State Attestation Compliance
- Basic information about your organization
- Banking information for your organization
- Organization Representative information
- This is separate from your
 "application" process to participate
- Pro Tip: Don't wait to complete this information. It can take at least several days, and in some instances more



Get Verified on GiveGab

Complete Your Verification

Set Up Donations

Documents

Set Up Donations

State Charitable Solicitation Compliance Attestation

I attest that my organization is compliant with applicable state fundraising requirements in the states in which I may solicit donors using the GiveGab platform. I understand that GiveGab does not solicit donors.

This confirmation is required to collect donations on GiveGab. Learn more about state charitable solicitation compliance.



IRS Verification

If you complete the Payment Processor Verification below, you do not need to submit this IRS Verification section.

EIN/Tax ID

Please enter the 9 digits without the dash.

Don't have your EIN? Search here.

Save

Payment Processor Verification

Verify Your Organization

Get Verified on GiveGab



Tell us more about your business

Stripe collects this information to better serve your business and help meet the requirements of regulators, financial partners, and our Services Agreement.

Legal business name

Company

The combination of your name and Employer Identification Number (EIN) must exactly match the one listed on your IRS documents (e.g., Letter 147C or SS-4 Confirmation letter), including capitalization and punctuation.

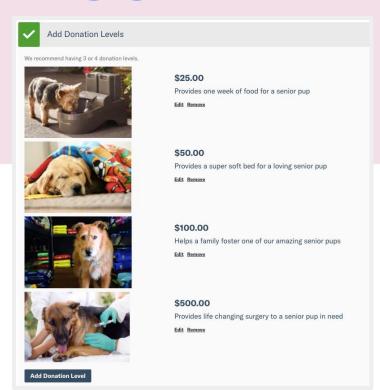
Employer Identification Number (EIN)

If you use your Social Security number for business tax purposes, you can enter that instead. If you are uncertain about which Tax ID guidelines are best for your organization. please refer to this support article.

Doing business as Optional

The operating name of your company, if it's different than the legal name.

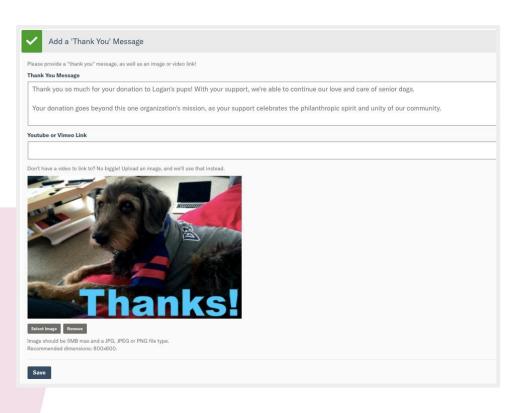
Suggest Donation Levels

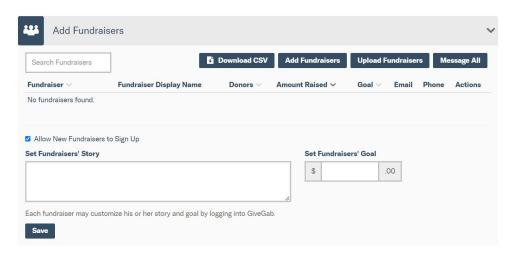


- Custom amounts
- Unique descriptions
- Optional photos
- Unlimited Levels
- Pro Tip: Using custom amounts to represent your organization, like a tangible good or service, further connects the donor to your goal

Personalized Gratitude

- Add your own message
- Include a photo or video for more personal stewardship!
- Sent immediately to your donors when they complete their gift
- Donors can reply to that email and contact you directly





Invite Your Fundraisers

- Ask supporters to reach out to their networks on your behalf
- Each fundraiser creates their own page to collect donations. Their totals roll up into your totals!
- Easily manage their pages
- Pro Tip: Watch the <u>Peer-to-Peer</u>
 <u>Fundraising Training Video</u>



Share Your Profile

- Preview your profile along the way
- Share this link with your supporters
- Post directly to Twitter and Facebook from your dashboard

Other Actions



Engagement Opportunities



Add External Fund



Manage Support Areas



View Registration Info



View Your Profile

Share Your Page

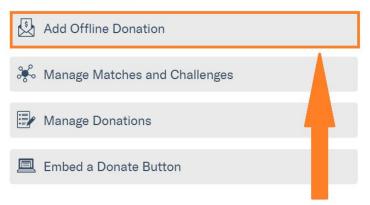
https://giving-days-preprod.herokuapp.com/organizations/la





Add Offline Donations

Donation Tools



Get Prepared



Offline Donations can be added to your KY Gives Day totals!

- Cash or Checks
- You can begin adding offline donations as soon as you register!
- Adding offline donations can be done directly on your dashboard.

Step Up Your Fundraising with Matches

Use pledged donations as a donor incentive to increase impact!

Once you secure a matching gift, utilize GiveGab's matching tool to add that money into your totals, according to the criteria you set.

- 1:1, 2:1, and 3:1 Dollar-for-Dollar Matches
- Donor, Dollar, and Donation (Gifts) Challenges
- Pro Tip: Watch the <u>Matching Training Video</u>





Your Nonprofit Toolkit

The Nonprofit Toolkit has valuable resources for all your KY Gives Day needs.

- Templates
- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers
- Training videos for fundraising strategies!



Your Next Steps



Take a breath!

- If this is your first time participating, enjoy it!
- Your role as a nonprofit admin can seem overwhelming
- You don't need to compete for incentives and prizes
- KY Gives Day may not be the right fit for all of your donors - that's okay!

Your Next Steps

What to work on over the next few weeks:

- Follow Ky Gives Day on Social Media and use #KYGives25 Hashtag
- Watch your inbox for important emails
- Meet internally to discuss goals
- Sign up for upcoming webinars
- Explore the toolkit



Questions?



KY Gives Day 2025 May 13th, 2025