Creating the Perfect Profile



IDAHO NONPROFIT CENTER + IDAHO COMMUNITY FOUNDATION



























Submit Your Questions



If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.



Agenda



- Benefits of Participating
 - Who is Bonterra?
 - Creating Your Profile
 - Additional Resources
 - Next Steps & Questions

Benefits of Participating



- Learn to utilize digital fundraising tools, and take advantage of resources that are available year-round!
- Re-Engage with your existing supporters and gain new donors
- Combine your marketing efforts + The Idaho Community Foundation/Idaho Nonprofit Center marketing = exponential visibility for all organizations
- Utilize the Giving Day to reach other internal goals
- Motivate donors to make a greater impact with prizes and match incentives



Who is Bonterra?



Who is Bonterra?



Bonterra's mission is to power those who power social impact

- Host a secure, reliable and transparent platform for Idaho Gives
- Create the ultimate donor experience
- Provide a dedicated support team
- GiveGab is becoming Bonterra!

Before You Start Your Profile...

1. Define Your Goals

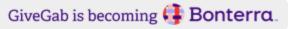
- a. How will your donors and supporters need to do to help you be successful according to your giving day goals?
- b. What do you want people to feel when they view your profile?
- c. What do you want the main call to action to be?

2. Gather Your Assets

a. Do you have several photos, graphics, or videos ready?

3. What is your giving day story?

a. What do your organizations need to know about your organization?

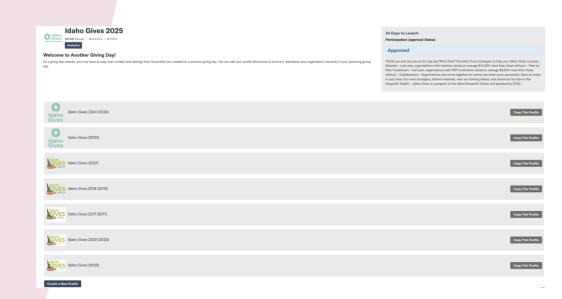


Completing Your Profile



Returning? Copy Your Profile

- Don't forget to review and update your profile after!
- Existing bank information will carry over
 - Double check that your bank account, org rep and admins on your profile are up to date!



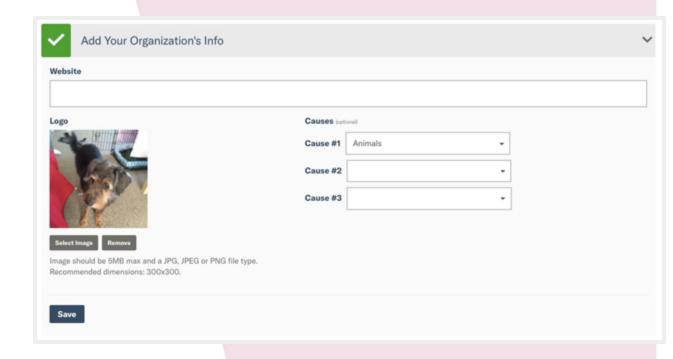
Your Giving Day Dashboard



GiveGab is becoming • Bonterra

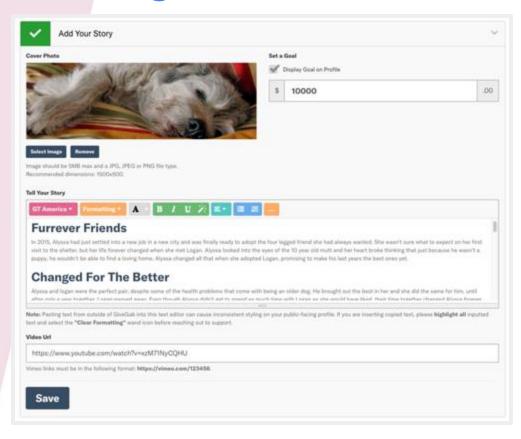
Basic Info

- Logo
- Website
- Causes
- Pro Tip: Adding
 causes to your
 profile can help new
 donors find you by
 our cause-based
 search!



Curate Your Story

- Add a cover photo
- Set a monetary goal
- Tell the story of your organization's participation in the giving day through words and visuals



The Significance of Storytelling

Storytelling helps donors connect to your organization!

- Provokes active listening and participation
- Lays the foundation of your organization's "big picture" or "why"
- Provides context and clear calls to action
- Empowers supporters to be a part of your story and mission
- Even more significant in the digital era!



Story Writing Prompts

Focus Story:

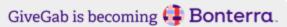
- What services do you provide?
- How are services delivered?
- What are the outcomes of these services?

People Story:

- How did you get involved with the organization?
- What impact did the organization have on you?
- What impact does your work with the organization have on the larger community?

Impact Story:

- Tell us about your life before you worked with our organization
- Do you remember any specific individuals you worked with or programs you participated in? Tell us about them.
- What does your life look like after working with us?



Get Verified

- State Attestation Compliance
- Basic information about your organization
- Banking information for your organization
- Organization Representative information
- This is separate from your
 "application" process to participate
- Pro Tip: Don't wait to complete this information. It can take at least several days, and in some instances more



Get Verified

Complete Your Verification

Set Up Donations

Documents

Set Up Donations

State Charitable Solicitation Compliance Attestation

1 attest that my organization is compliant with applicable state fundraising requirements in the states in which I may solicit donors using the GiveGab platform. I understand that GiveGab does not solicit donors.

This confirmation is required to collect donations on GiveGab. <u>Learn more about state charitable solicitation</u> compliance.



IRS Verification

If you complete the Payment Processor Verification below, you do not need to submit this IRS Verification section.

EIN/Tax ID

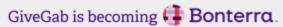
Please enter the 9 digits without the dash.

Don't have your EIN? Search here.



Payment Processor Verification

Verify Your Organization



Get Verified



Tell us more about your business

Stripe collects this information to better serve your business and help meet the requirements of regulators, financial partners, and our Services Agreement.

Legal business name

wagano

The combination of your name and Employer Identification Number (Elfk) must exactly match the one listed on your IRS documents (e.g., Letter 147C or SS-4 Confirmation letter), including capitalization and punctuation.

Employer Identification Number (EIN)

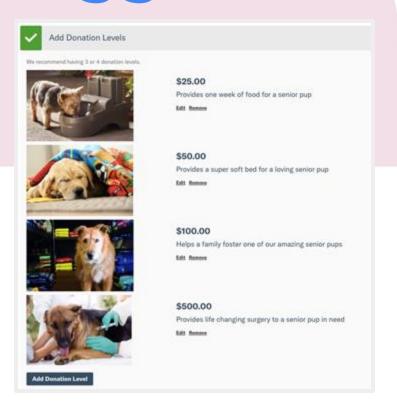
12+3456789

If you use your Social Security number for business tax purposes, you can enter that instead. If you are uncertain about which Tax ID guidelines are best for your organization, please refer to this support article.

Doing business as Optional

The operating name of your company, if it's different than the legal name.

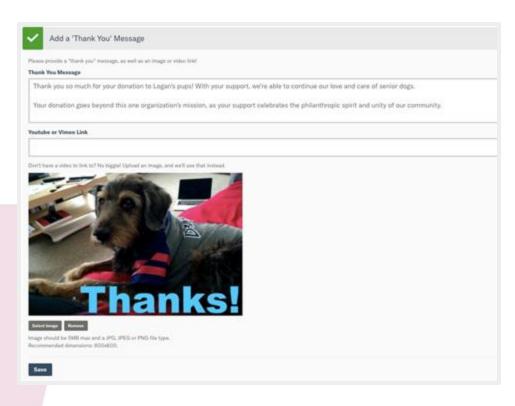
Suggest Donation Levels

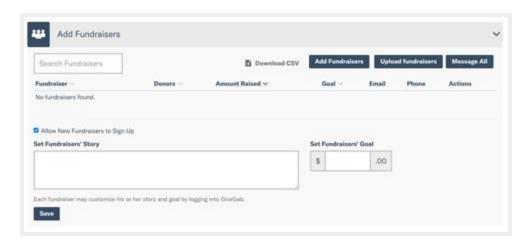


- Custom amounts
- Unique descriptions
- Optional photos
- Unlimited Levels
- Pro Tip: Using custom amounts to represent your organization, like a tangible good or service, further connects the donor to your goal

Personalized Gratitude

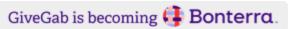
- Add your own message
- Include a photo or video for more personal stewardship!
- Sent immediately to your donors when they complete their gift
- Donors can reply to that email and contact you directly

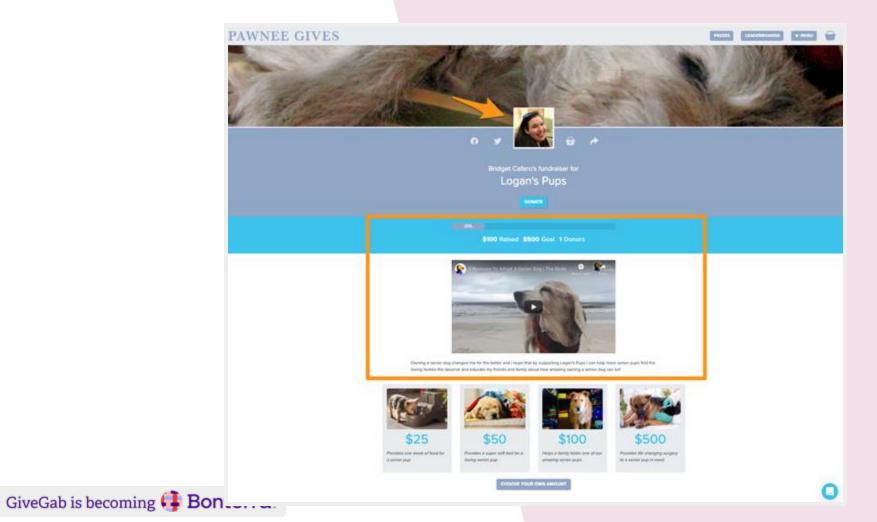




Invite Your Fundraisers

- Ask supporters to reach out to their networks on your behalf
- Each fundraiser creates their own page to collect donations. Their totals roll up into your totals!
- Easily manage their pages
- Pro Tip: Watch the <u>Peer-to-Peer</u>
 <u>Fundraising Training Video</u>



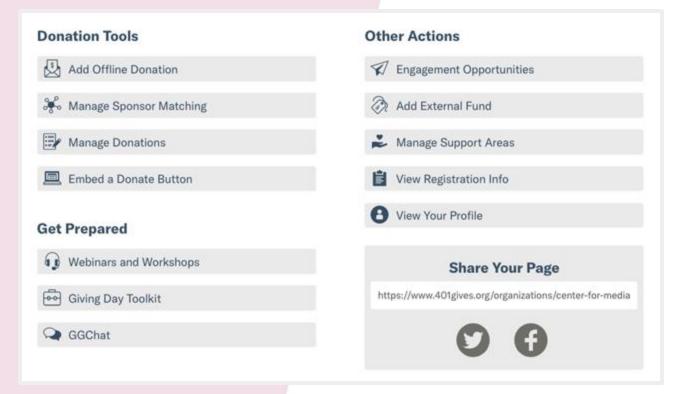


Did you know?



Organizations who used P2P fundraising last year raised on average **3.4x more** than those who did not.

Key Dashboard Tools



Share Your Profile

- Preview your profile along the way
- Share this link with your supporters
- Post directly to Twitter and Facebook from your dashboard

Other Actions



Engagement Opportunities



Add External Fund



Manage Support Areas



View Registration Info



View Your Profile

Share Your Page

https://giving-days-preprod.herokuapp.com/organizations/la





Visual Content: The Facts

40x more likely to get shared on social media than other types of content

People remember 80% of visual information vs. 30% of read information

In a persuasive speech to an audience, **67%** of the audience were persuaded with visuals versus 50% without

- of people consider social media to be the communication tool that most inspires giving
 - of donors who first donate from a social referral source make their second donation from a social referral source

Your Nonprofit Toolkit

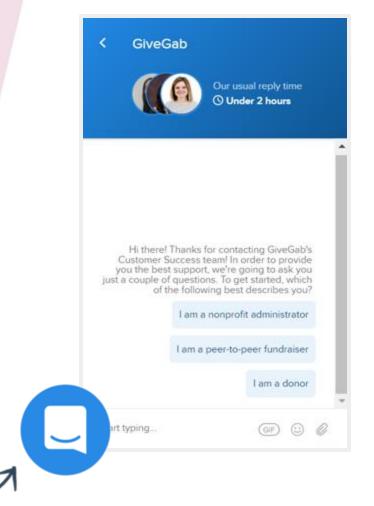
The Nonprofit Toolkit has valuable resources for all your Idaho Gives needs.

- Templates
- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers
- Training videos for fundraising strategies!



How We Support You

- Visit Our Help Center
 - o support.givegab.com
- Check Out Our Blog
 - bonterratech.com/blog
- Send us an Email
 - CustomerSuccess@givegab.com
- Chat with our Customer Success Team
 - Look for the little blue chat bubble



Your Next Steps



Take a breath!

- If this is your first time participating, enjoy it!
- Your role as a nonprofit admin can seem overwhelming
- You don't need to compete for incentives and prizes
- Idaho Gives may not be the right fit for all of your donors that's okay!

Your Next Steps

What to work on over the next couple of weeks:

- Follow Idaho Gives on Social Media and use #IdahoGives Hashtag
- Watch your inbox for important emails
- Meet internally to discuss goals
- Sign up for the next webinar April 18th
- Explore the toolkit



Questions?



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