Final Steps to Give DeKalb County Success



Submit Your Questions!

This is being recorded. The recording will be available on the /trainings page by the end of the week.

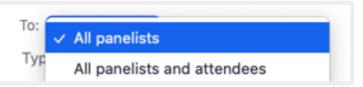
If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.

Introduce yourself! Name, location, organization.

GiveGab is becoming 🕕 Bonterra.



Chat Box







F	Please input your question	
	Send Anonymously	Send

Agenda



- Give DeKalb County Updates & Reminders
 - Your Checklist for Success
 - After Give DeKalb County
 - Additional Updates
 - Q&A

Give DeKalb County Updates and Reminders



www.givedekalbcounty.org
 May 1, 2025

- Mail-In Donations Open April 17!
- Online Donations Open 12 AM on May 1
- Prizes
- Social Media Feed

Your Success Checklist

- ☑ The Perfect Profile
- ☑ Engage Ambassadors
- ☑ Prepare Communications
- Donor Data & Stewardship
- ☑ Giving Day Analytics



Is your profile complete?

Have you:

- Added your logo **and** a cover photo?
- Shared an authentic story?
- Set goals?
- Included clear calls to action?
- Featured visual content?
- Highlighted donation levels?
- Invited your fundraisers?

~	Add Your Organization's Info	>
~	Add Your Story	>
~	Add Donation Levels	>
~	Add a 'Thank You' Message	>
121	Add Fundraisers	>

Is your profile complete?







Engage Your Ambassadors

Do you have ambassadors?

• Expand your organization's reach by asking

individuals to share your page

- Go one step further: Ask them host their very own fundraising page (Peer-to-Peer)
- Anyone can be an ambassador or a fundraiser
- **Pro Tip:** Watch the Peer-to-Peer Fundraiser training video



Setting Up For Success

- Set up a quick info session for Ambassadors and Peer-to-Peer Fundraisers
- Walk them through the Give DeKalb County Fundraiser Guide
- Communicate your organization's goals
- Create a simple, suggested timeline for communications
- Provide them with the links they need to share out
- Walk P2P Fundraisers through creating their profile

Do you have a communications plan?

- Plan your online communications ahead of the day
 - How many posts and when?
 - What will your content look like? Examples below:
 - Announcement/Save the Date
 - <u>Campaign Countdown</u>
- No need to start from scratch! Customize the templates available in your <u>Give DeKalb County Nonprofit Toolkit</u>



How will you communicate?



- Utilize multiple online channels
 - Social media
 - Email and direct mail communications
- C.O.P.E. Create Once, Post Everywhere!
- Curate authentic visual content
- **Pro Tip:** Create QR codes for your profile

2024 Flashback

Hourly Online

AM			
Hour Of Day	Donations	Hour Of	
0:00	\$6,256	12:00	
1:00	\$1,390	1:00	
2:00	\$30	2:00	
3:00	\$200	3:00	
4:00	\$2,150	4:00	
5:00	\$12,810	5:00	
6:00	\$17,725	6:00	
7:00	\$27,951	7:00	
8:00	\$46,806	8:00	
9:00	\$53,609	9:00	
10:00	\$43,123	10:00	
11:00	\$25,154	11:00	

РМ			
Hour Of Day	Donations		
12:00	\$30,933		
1:00	\$34,038		
2:00	\$31,030		
3:00	\$26,619		
4:00	\$53,254		
5:00	\$33,030		
6:00	\$36,071		
7:00	\$33,309		
8:00	\$30,833		
9:00	\$40,030		
10:00	\$21,036		
11:00	\$10,453		

- Money raised in all 24 hours
- Points of interest:
 - 9am Always a big hour
 - 4pm A close 2nd
 - 9pm Vigorous evening hours

Post-Give DeKalb County Success

Finding Your Donor Data

GiveGab



Big Brothers and Big Sisters of Pawnee

Fundraising Campaigns

🔶 Home

C Events

O Giving Days

E Reports

Donations

Admin Dashboard

Recent Donations

	Date	Donor Name	Amount
	9/24/2020	Kyle Cundy	\$100.00
	9/10/2020	Kyle Cundy	\$100.00
	9/2/2020	kyle Cundy	\$1,000.00
	8/12/2020	Board of Giving Theatre	\$100.00
	8/12/2020	Kyle Cundy	\$100.00
	6/3/2020	kyle Cundy	\$100.00
	3/27/2020	Bridget Cafaro	\$1,000.00
	1/16/2019	McKenna Prize	\$2,000.00
L	9/27/2018	Jesse Saldana	\$9,999.00
L	6/20/2018	Rebekah Casad	\$5.00
	View All Donatio	ons	

🔅 Manage Organization 🛛 🗸

Filtering Your Data

	Donati	ons					
Pawnee Public Library						you export your donations fi ement reconciliation proces	
針 Home	Search by nam	e or email]		
	All Giving Days	& Community Gi	v -	All Campaigns	-	Any Donation Type	-
Pawnee Gives (Support)	🛗 Start		8	🛗 End		0	
🖹 Reports 🗸 🗸	_		-			-	
	Actions	Donation ID	Date ∨	Donor ~		Inter	nded Donatio
Donations	গি 🖍 🕂	6554	11/22/2021	katrina grein		\$100	00
🗱 Manage Organization 🛛 🗸	u / T	0004	12:42PM	katrina@givegab.com		\$100	

Exporting Your Donor Data

5 🖍 🕂	5467	2/10/2021 10:40AM	Laryssa Hebert laryssa.hebert@givegab.com	\$5.00
গ্রি 🖍 🕇	5439	2/2/2021 2:23PM	Jonathan Nay jon.nay11@givegab.com	\$25.00
툀 🖍 🕇	5438	2/2/2021 2:21PM	Jonathan Nay jon.nay1@givegab.com	\$25.00
 ✓ Pa ✓ Export CS 	age 2 of 2 V Edit Bank	Account Info		
	,	/iewing Da	shboard for Pawnee Public	Library A

How will you thank your donors?

- Start during and right after the day!
- Treat your donors like your heroes
- Talk about how their gift had a tangible impact, and what you were able to achieve as a result
- Review your donor data, compare it to previous years
- <u>Register for the next webinar</u>: Donors, Data & To-Do's



How will you thank your donors?

- Pre-schedule general messaging to all supporters
 - Social media posts and overall success update
 - Thank You email to your organization's email list
- Follow up with individual donors
 - Access their contact information in your GiveGab Dashboard, keep an eye out for anonymity!
- Highlight impact of donor-funded projects with updates
 - What did these donors do for your organization as a result?
 - This outreach can happen a few weeks after



Giving Day Analytics

Key stats are available for the following data points:

- Donor counts (online, offline, total)
- Donation counts (online, offline, total)
- Average donation size
- Average donations per donor
- New donors
- Fee coverage
- Year-Over-Year comparisons

	Get Set Up Complete the steps below to be sure that y	• O Gifts	iaca Gives.
GiveGab		#	Home 🔾 Support 📔 🚇 Aimee 🗸
Logan's Pups	To Pawnee Gives Dashboard Analytics for Pawnee General Donor Insights Year-Over-Yea Overall Stats		
Home	Total Stats		
 Fundraising Campaigns Events Amplify Austin 	\$15,115.00 TOTAL RAISED	26 TOTAL DONORS	42 TOTAL DONATIONS
 Philanthropy Hub Site 	Online Stats		
 Ithaca Philanthropy Hub Giving Days 	\$3,845.00 Raised online	16 ONLINE DONORS ®	31 ONLINE DONATIONS
🖹 Reports 🗸 🗸	Offline Stats		
🌣 Manage Organization 🛛 👻	\$11,270.00 Raised offline o	10 OFFLINE DONORS	11 OFFLINE DONATIONS

'Thank You' Resources

- <u>Customizable Email Templates and</u> <u>Guides for Stewardship</u>
- Sample Social Media Posts and Best
 Practices
- <u>Give DeKalb County Downloadable</u>
 <u>Graphics</u>
- Resources for <u>Board Members</u> and <u>P2P</u> <u>Fundraisers</u>
- Blog Articles and How-To Videos from
 <u>GiveGab</u>



Additional Updates

Donation Receipting



• Donation receipting comes from the Community Foundation

All Give DeKalb County donations are made to the DeKalb County Community Foundation. This means your organization does not need to send a separate tax acknowledgement to those who donate to you during Give DeKalb County. We strongly encourage you to thank your donors—but to appropriately acknowledge the donation, tax receipting needs to come from the Community Foundation.





- Social media engagement all day
- Planned emails/updates
- Planned mail-in donation releases (9am, 11am, 1pm)
 - Will continue processing as many mail-ins as possible!
- Donation drop-off event (8am 1pm)
 - Donors can also drop-off 1-5pm or any other time using exterior dropbox
- For questions/issues, please use blue chat bubble on the website and <u>customersuccess@givegab.com</u>
- Watch for a May 1 timeline/schedule

After May 1



- Mail-in donations continue to arrive
 - GDC Grand Total is not FINAL until later
 - Typically 2 weeks after (May 15)
- Stronger Together prizes announced on May 8
- We will reconcile and move to payout as quickly as we can
- Please be patient

ACH Payout



- Fast, efficient, secure
 - Please call Administrative Manager Teri Kleckner at 815-748-5383 ASAP
 - Organization name
 - Bank account number
 - Routing number
- If you've received ACH payment from us before, call or email to confirm info (<u>t.kleckner@dekalbccf.org</u>) **do not send account info by email!**





- Yard signs please post them and plan to return by 4:30 on May 5 remove date decal before returning
- Info and updates please read our e-blasts
- Facebook group all admins should join
- Social media like/share/comment...engagement & excitement are key
 - #GiveDeKalbCounty on Instagram appear on homepage





• \$150,000!

- Stay tuned for updates on social media
- Please help us thank Community Partners & Media Sponsors

Prizes

- Incentives to unlock more for the Bonus
 Pool and to reward donor reach
 - Quick Start
 - High Noon
 - Stronger Together
- <u>www.givedekalbcounty.org/prizes</u>



2025 Cive DeKalb County Prizes



Reminders



- Donor Stewardship Webinar
 - <u>RSVP for the Donors, Data and To Do's Webinar</u> May 6
- GDC e-Blasts
 - If someone else in your organization should also receive
 GDC info, please ask them to <u>sign up</u>

Key Takeaways

- Make sure your profile reflects your story and your organization's voice
- Use authentic, visual content
- Work with your top supporters to be ambassadors or fundraisers
- Use the Offline Donation Form for any incoming offline donations
- Develop a stewardship plan for your donors

Final Checklist

- Complete your profile
- Ensure you are verified to collect donations in GiveGab
- Keep an eye out for important emails!
- Follow Give DeKalb County on Social
 Media and use #Give DeKalb County
 Hashtag
- Watch on-demand training course videos
- Check out the Nonprofit Toolkit
- GiveGab is becoming 🜗 Bonterra.

How We Support You

- Visit Our Help Center
 - <u>support.givegab.com</u>
- Check Out Our Blog
 - givegab.com/blog
- Send us an Email
 - CustomerSuccess@givegab.com
- Chat with GiveGab's Customer Success Team

Hi Mary! 👋
Start a conversation
Our usual reply time © Under 1 hour
Send us a message
See all your conversations
Search for help

Q Search articles...

Chat with GiveGab's Customer Success Team whenever you have questions or need a hand! Just look for the little blue chat bubble.





May 1, 2025