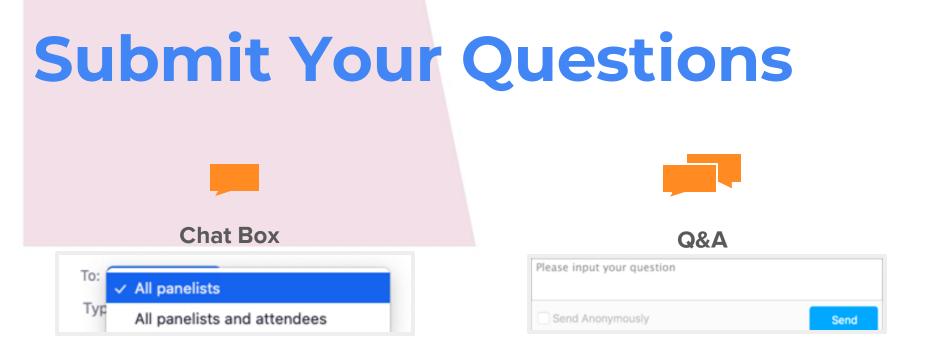
Give DeKalb County 2025





If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.



Overview & 2024 Recap

Overview

- Give DeKalb County is a fundraiser to benefit **nonprofits** located in or serving DeKalb County
- Donors give

- Online at <u>GiveDeKalbCounty.org</u>
 Credit card, debit card, ACH, mobile wallet
- By check
 - Mail-in
 - In-person at the DeKalb County Community Foundation
- **IRA** via Qualified Charitable Distribution
- Donations leverage a percentage of the **Bonus Pool**
 - Pro-rated match
- Donations pass-through the **Community Foundation** and funds are distributed to organizations





Facts & Figures

Facts & Figures: Participation

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
# of Orgs & Funds	37	44	68	83	93	104	113	130	140	142	154
# of Donations (unique transactions)	873	1,265	2,036	2,965	3,647	4,352	7,534	8,353	7,626	8,306 (8,501
# of Individual Donors (online only 2014-16)	482	699	1,041	1,196	1,724	1,901	2,921	3,240	2,780	2,836 (2,973
# of States	22	25	30	33	23	43	42	44	50	39	(42)
# of Countries	1	3	5	3	2	4	10	4	4	2	2

Combined donations: 55,458

Facts & Figures: Fundraising

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
\$ Donations	\$99,443	\$166,525	\$324,547	\$410,892	\$552,639	\$683,062	\$1,069,465	\$1,371,022	\$1,393,858	\$1,587,030	\$1,849,311
\$ Bonus Pool	\$20,000	\$23,000	\$103,750	\$55,986	\$61,915	\$67,988	\$139,836	\$168,987	\$186,000	\$221,205	\$232,915
\$ Grand Total	\$119,443	\$189,525	\$428,297	\$466,878	\$614,555	\$751,050	\$1,209,301	\$1,540,009	\$1,579,858	\$1,808,235	\$2,046,822

Combined total: \$10,753,973

2024 Typical Organization/Fund

Average Raised......\$11,618 Average Credit Card Fees.....\$104 Average GiveGab Fees.....\$91 Average Bonus Pool Payout.....\$1,522

Average Total Payout.....\$13,152

Median Raised......\$3,658 Median Bonus Pool Payout.....\$494 **Median Total Payout.....\$4,166**



2025 Overview

Donor Options

MAY 1. 2025

Online: May 1 - midnight to midnight

- \$5 minimum
- Donors may give to multiple nonprofits
- Leaderboard shows every nonprofit's progress
- Platform/credit card fees apply

Mail-in: April 17 - May 1 (postmarked date)

- 'No minimum'
- Check payment only, includes IRA/QCD
 Download/complete form, mail form with check to DCCF
- No fees for offline gifts

In-person: May 1 - donation drop-off **GIVE** DeKalb County

• 8am - 1pm

Payout to Nonprofits & Donation Receipting

- •All donations are made to the DeKalb County Community Foundation
 - o Tax receipting shows as a gift to the Community Foundation
 - o You do not need to issue a donation receipt separately
- Give DeKalb County payout o Details to follow



Bonus Pool

- Community Partners give to Bonus Pool
- All donations leverage bonus funds
- The Bonus Pool is distributed
- proportionately/pro-rated
 No single organization can receive over 7%

Example

• If Org A raises 2% of the grand total, Org A receives 2% of the Bonus Pool www.givedekalbcounty.org/info/bonus-pool



• Quick Start: Unlock \$5,000 for the Bonus Pool if Grand Total is \$250,000 by 10am

• **High Noon**: Unlock \$5,000 for Bonus Pool if you raise \$11,000 in 11 minutes at noon.

• **Stronger Together**: Top 3 organizations in each budget tier with the most donors get a prize

Participation Fee

Operating Budget	Participation Fee
<\$100,000	\$175
\$100,000-\$499,999	\$250
\$500,000-\$2,999,999	\$325
>\$3,000,000	\$400

Fee deducted from total donations received (no upfront cost)
Fees cover some costs associated with the giving day
Balance of support provided by Community Foundation/DCNP and volunteers

Next Steps

- •Watch for emails (to your admin & DCNP contact)
- •Yard signs and banners
- Promotion
- Review eligibility and terms of participation



•DCNP membership deadline: March 1

Questions & Comments

- Questions about your profile, admin access, donor reports, registration, and other technical questions...contact GiveGab
 - <u>customersuccess@givegab.com</u>
- General questions about eligibility, Bonus Pool, etc....contact DCNP

 <u>dcnp@dekalbccf.org</u>



Meet the Team



Kaitie Branton

Project Manager

Agenda



• Benefits of Participating

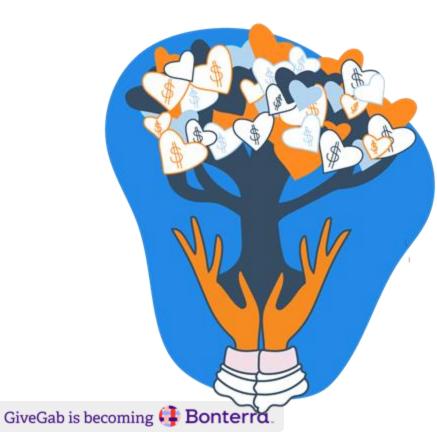
- Who is GiveGab?
 - Transparent Donations
 - Registering
 - Creating Your Profile
 - Next Steps & Questions

Benefits of Participating



- Learn to utilize digital fundraising tools, and take advantage of resources that are available year-round!
- Re-engage with your existing supporters and gain new donors
- Combine your marketing efforts + DeKalb County Nonprofit Partnership marketing = exponential visibility for all organizations
- Utilize the Giving Day to reach other internal goals
- Motivate donors to make a greater impact with the Bonus Pool

Who is GiveGab?



GiveGab's mission is to make it incredibly easy for fundraising professionals to be great at their jobs!

- Host a secure, reliable and transparent platform for Give DeKalb County
- Create the ultimate donor experience
- Provide a dedicated support team
- GiveGab is becoming Bonterra!

Simple Donation Processing



- All major credit cards accepted
- Log right into your bank to use the Plaid/ACH payment
- Quick, easy and fun donation flow
- Securely processed through Stripe (our PCI Level 1 Payment Processor)
 - Donor credit card information is not revealed or saved in GiveGab
- GiveGab's chat support available right within the donation form for your supporters!

Transparent Donations

- Credit Card, ACH, Mobile Pay for online transactions
- Donors can cover all fees on behalf of your organization
- Historically, donors cover 76% of fees during a Giving Day

YMCA of South Collier	Gift: \$50.00
Email:	laryssa@givegab.com
Fees:	\$3.1
What's with these fees?	
C N cover the fees!	
Privacy Option(s)	
Please do not display a name publici	y.
Please do not display the donation a	mount publicly.
Hide my name from this organization	n and the public.
Total:	\$53.13
ACK	SUBM
Securely proce	ssed with:
a SSL a 256 Bit Encry	reCAPTCHA

Transparent Donations

Credit Card:

2.25% Platform Fee + \$0.30 per transaction & 2.5% transaction fee (Stripe) = **4.75% + \$0.30**

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ACH:

2.25% Platform Fee + \$3.00 flat bank fee = **2.25% + \$3.00** *\$100 minimum

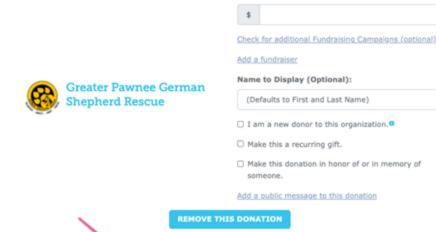
PAWNEE GIVES

W MENU

Thank you for making a difference in our community!

Step 1 of 3

Choose an amount to give:

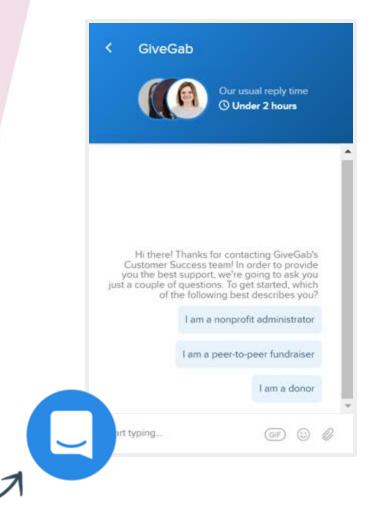


+ ADD ANOTHER ORGANIZATION

GiveGab's Giving Day Gift Basket makes it easy for donors to support as many causes as they like!

How We Support You

- Visit Our Help Center
 - support.givegab.com
- Send us an Email
 - <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer Success Team
 - Look for the little blue chat bubble



Registering for Give DeKalb County 2025

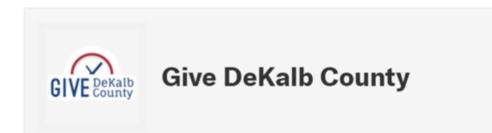








Find Your Organization and participate in Give DeKalb County DeKalb Library 2 Results P REACH DEK LB Friends of the DeKalb Public DeKalb Public Library DeKalo, Binois Library DeKalb, Illinois PARTICIPATE PARTICIPATE Don't see your organization listed? You can create an organization by clicking the button below. ADD MY ORGANIZATION



Organization Name * required		Logo
Street Address Line 1 * require	ed	-
Street Address Line 2		
		Select Image
City * required		Remove
		Image should be 5MB max and a JPG, JPEG
State * required	ZIP/Postal Code * required	PNG file type. Recommended dimensions: 300x300
Select a State	•	dimensions: 300X300



Completing Your Profile



Returning? Copy Your Profile

- Don't forget to review and update your profile after!
- Existing bank information will carry over

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 Double check that your bank account, org rep and admins on your profile are up to date!

Give DeKalb County May 1,



\$0.00 Raised • 0 Donors • 0 Gifts

Analytics

Welcome to Another Giving Day!

As a giving day veteran, you may want to copy over content and settings from the profile you created for a previous giving day. You can edit your profile afterwards to ensure it represents your organization correctly in your upcoming giving day.

Give DeKalb County (2024)

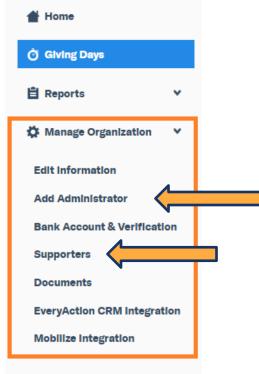
Copy This Profile

79 Days to Launch

Give DeKalb County (2023)

Copy This Profile

Admins



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First Name	Last Name
Email	
Make this person an administrator for	r Managari Sanagari Sana
○ Make this person a Giving Day profile	e editor for
	Cancel Add Member

Check Your Current Admins

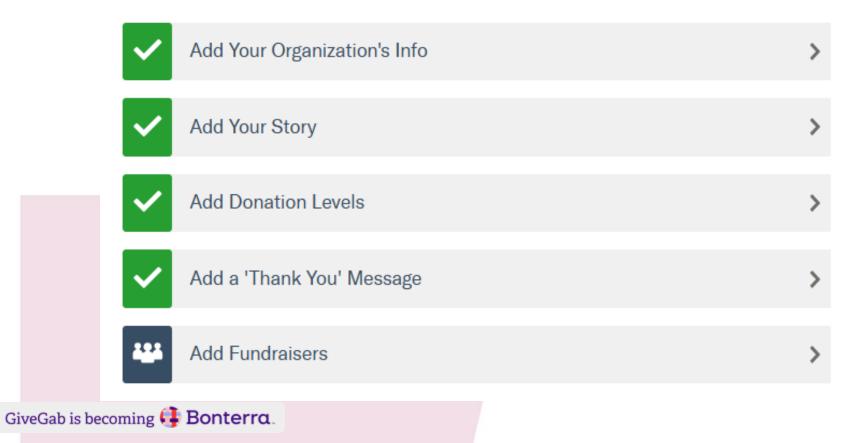
Last Name $ \smallsetminus $	First Name $ \smallsetminus $	Email 🗸	Donations \lor	Fundraising \lor	Full Admin Access	Edit Giving Day Profiles Only 🗸 🕕	
roberts	bob	2bobs@fakename.com	\$0.00	\$0.00		É.	8
Smith	Bob	charlie1@givegab.com	\$500.00	\$904.00	٩		8
Smith	Bob	bobby@smith.com	\$0.00	\$0.00	۹.	Ê	8
Doe	Bob	test@test.com	\$50.00	\$0.00	۹.	Ê	8

All of the supporters that appear when you click these buttons will be labeled as such:

- Blue Key = Administrator Access
- Gray Key = Non-administrator

- Blue Clipboard = Profile Editor
- Gray Clipboard = Non-Profile Editor

Your Giving Day Dashboard



Basic Info

- Logo
- Website
- Causes
- **Pro Tip:** Adding causes to your profile can help new donors find you by our cause-based search!

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Add Your Organization's Info				
Logo	Causes loop	iona0		
the e	Cause #1	Animals	-	
400	Cause #2		-	
(P)	Cause #3		•	
Select Image Remove				
Image should be 5MB max and a JPG, JPEG or PNG file typ	ie.			

Save

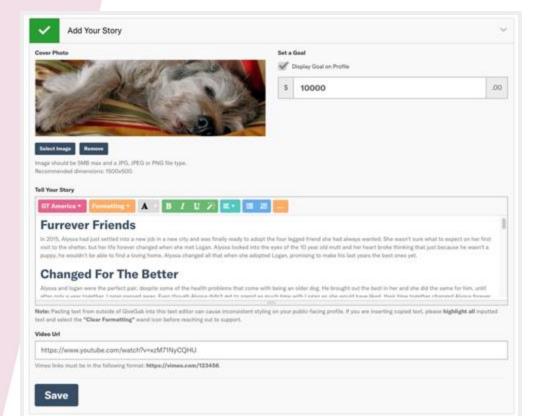
Curate Your Story

Themes to Think About:

- Your Founding
- Your Focus
- Your Impact
- Your People
- Your Strengths
- Your Future

Who inspires your stories?

- Beneficiaries
- Volunteers
- Donors
- Staff
- Community Members



Formatting Your Story

Tell Your Story

GT America • Formatting • 🔺 • 🖪 I U 🔆 = • 🗄 🖅 🖾 🖘 🖽 - 💥 </>

- Change Font Typeface
- Header Text Formatting
- Text Color & Size
- Paragraph Text Formatting
- Content Alignment
- Add Bulleted or Numbered Lists

- Upload Images
- Add Hyperlinks
- Insert Tables
- Insert Horizontal Lines
- View in Fullscreen
- Edit in HTML
- Undo/Redo last action
- Click to see more/hide more

Suggested Donation Amounts

Help donors understand the impact of their gift by suggesting a donation amount!

- Identify 3 4 dollar amounts to suggest
- 2. Determine what each amount can support
- 3. Add an image & short description for each



Purchases 10 Books

-	-	

\$50

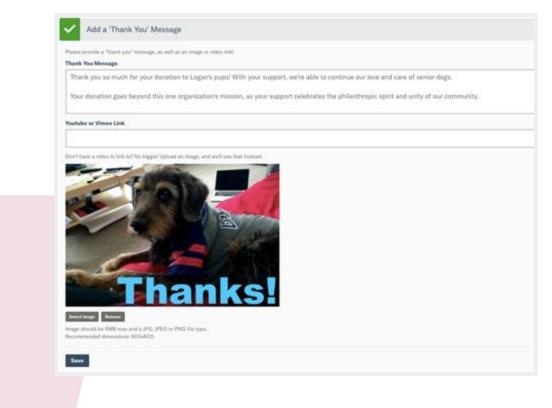
Sponsors one membership in a computer literacy course



Purchases 5 new keyboards for community computer use

Personalized Gratitude

- Add your own message
- Include a photo **or** video for more personal stewardship!
- Sent immediately to your donors when they complete their gift



Search Fundralsers		Download CSV	Add Fundrais	ers Uploa	d fundraisers	Message
fundralser 🗵	Donors ~	Amount Raised 🗸	Goal	Email	Phone	Actions
Allow New Fundraisers to Sign L	Up			12112		
et Fundraisers' Story			Set Fundraiser	I CONTRACTOR		
			s	.00		

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Invite Your Fundraisers

- Ask supporters to reach out to their networks on your behalf
- Each fundraiser creates their own page to collect donations. Their totals roll up into your totals!
- Easily manage their pages
- Pro Tip: Watch the <u>Peer-to-Peer</u> <u>Fundraising Training Video</u>

Your Nonprofit Toolkit

The Nonprofit Toolkit has valuable resources for all your Give DeKalb County needs.

- Templates
- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers
- Training videos for fundraising strategies!
- <u>New Participants Resources</u>



What's Next?



Your Next Steps



Take a breath!

- If this is your first time, enjoy it!
- Your role as a nonprofit admin can seem overwhelming
- Give DeKalb County may not be the right fit for all of your donors that's okay!
- Connect with other participating organizations on the <u>Give DeKalb County</u> <u>Facebook Group</u>

Your Next Steps

- DCNP membership by March 1
- Register by April 1
- Follow Give DeKalb County on social media!
 - Use #GiveDeKalbCounty
- Watch your inbox for important emails
- Meet internally to discuss goals
 - Board Engagement
 - Peer-to-Peer Fundraisers
- Sign up for training and office hours!
- Explore the Nonprofit Toolkit







May 1, 2025