# Spring2ACTion 101

January 29, 2025



## **Your S2A ACT Team**



Brandi
Chief Program Officer



Vannice
Program & Development
Associate

## **About ACT for Alexandria**

ACT is Alexandria's Community Foundation



Amplifying the work of the community by bringing people and resources together.

# What is Spring2ACTion?

- Alexandria's Giving Day one day when our community comes together to support nonprofits!
- 24-hour online giving event on April 9 through a single giving platform GiveGab
- Connects donors to the charitable causes they care about most and encourages them to take action
- Capacity Building Tool providing customized trainings, tools, templates, and guides to optimize your fundraising efforts all-year round!
- Crowdfunding and free agent fundraising mixed with friendly competition

## **Meet Your GiveGab Team**



**Rorey Freeman** 

Spring2ACTion Project Manager



Kalia Kornegay

Onboarding Consultant

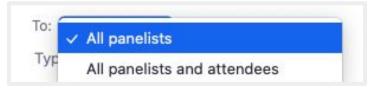
# Spring2ACTion Overview

spring2action.org | April 9, 2025, 12am - 12am ET

- Donations open online on March 26 at 12am and will remain open until April 13 at 11:59pm
- Every nonprofit conducts their own unique campaign to market and share with their supporters
- IRS-recognized nonprofits serving City of Alexandria and Fairfax County Alexandria are eligible to participate
- Leaderboards for friendly competition between donor groups
- ACT will feature prizes more information to come!

# **Submit Your Questions**





If you have questions or comments throughout our training, please write in using your Zoom webinar attendee panel.

## Agenda



- Spring2ACTion 2025 Overview
  - Donation Security + Donor Checkout
    - Completing Your Profile
      - Free Agent Fundraisers

Next Steps & Questions

# **Benefits of Participating**



- Learn to utilize digital fundraising tools, and take advantage of resources that are available year-round!
- Re-Engage with your existing supporters and gain new donors
- Combine your marketing efforts + ACT's marketing = exponential visibility for all organizations
- Utilize the Giving Day to reach other internal goals
- Motivate donors to make a greater impact with prizes and match incentives



# **Donation Security**

- Partnered with Stripe PCI Level 1
   Payment Processor for donation processing
- Direct deposit funds will reach your bank account within 5-7 business days
- Your banking information is reviewed by Stripe
- Donor credit card information is not revealed or saved in GiveGab
- All participating organizations verified as IRS and state-recognized nonprofits







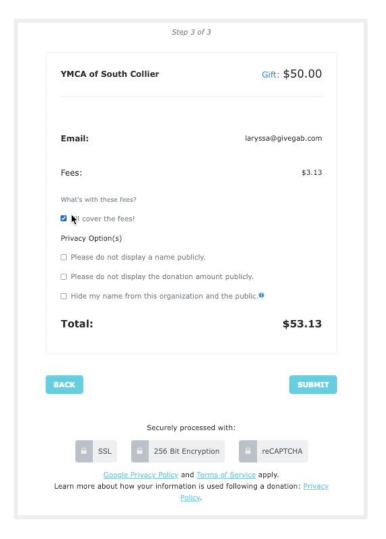
# Simple Donation Processing



- All major credit cards accepted
- Log right into your bank to use the Plaid/ACH payment
- Quick, easy and fun donation flow
- Securely processed through Stripe
- GiveGab's chat support available right within the donation form for your supporters!

# Transparent Donations

- Credit Card, ACH, Mobile Pay for online transactions
- Donors can cover all fees on behalf of your organization



## **Transparent Donations**

### **Credit Card:**

2% Platform Fee

2.5% Host Fee

\$0.30 per transaction & 2.5% transaction fee (Stripe)

7% + \$0.30

### ACH:

2% Platform Fee

+

2.5% Host Fee

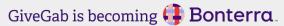
+

\$3.00 flat bank fee

=

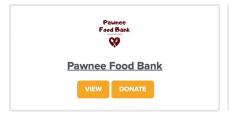
4.5% + \$3.00

\*\$100 minimum





#### Here are some participating initiatives!







GiveGab's Giving Day Gift Basket makes it easy for donors to support as many causes as they like!

Donors can make up to 10 gifts in a single transaction.

GiveGab is becoming • Bonterra

## **Donor Checkout**





### Thank you for supporting Spring2ACTion 2025!

1 Amount		2 Payment	(	3 Confirmation	1
Choose an organization					View All
Search					
ВАСК					NEXT
		Securely processed with	h:		
	A SSL	256 Bit Encryption	e reCAPTCHA		

Google Privacy Policy and Terms of Service apply.

Learn more about how your information is used following a donation: Privacy Policy.

## **Donor Checkout**

Spring2ACTion
Presented by ACT for Alexandria



#### Thank you for supporting Spring2ACTion 2025!



2 Payment

3 Confirmation

Choose an amount to give:					
\$ 10	\$				
Add a fundraiser					
Name to display (optional):					
(Defaults to First and Last Name)					
$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $					
☐ Make this a recurring gift.					
$\hfill \square$ Make this donation in honor of or in memory of someone.					
Add a public message to this donation					

**REMOVE THIS DONATION** 



## Donor Checkout

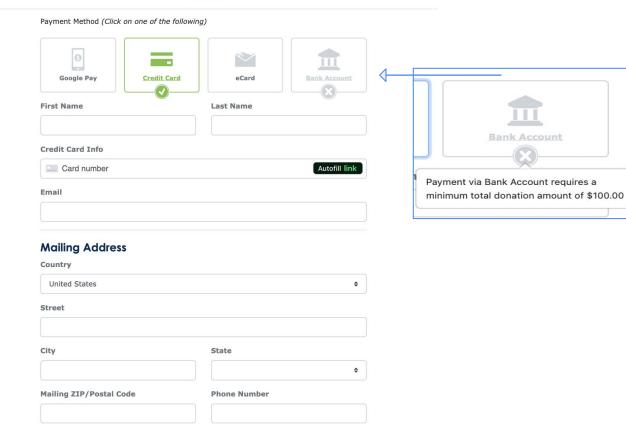
#### **Enter Your Payment Information**

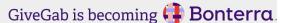
1 Amount

2 Payment

(3) Confirmation

Your \$10.00 Gift





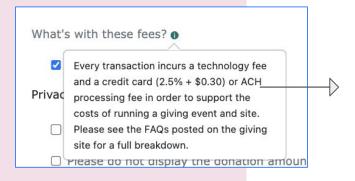
# Donor Checkout

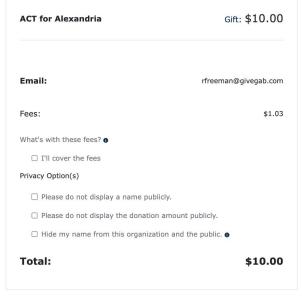
#### **Confirm Your Gift**

1 Amount

2) Payment

3 Confirmation





#### Newsletter Sign Up

 Stay updated on news about our community with the ACT for Alexandria newsletter.



# Instant Donor Delight

- A Thank You email that comes from your organization
- Sent immediately after the gift is made
- Includes your organization's EIN and donation amount to act as a tax-deductible receipt

#### DAY OF GIVING

Nickie.

Thank you so much for your contribution to our Giving Day! Your donation will help improve our community and the lives of hundreds of individuals throughout our area.

Thank you again!



You are PAW-sitively amazing! Thank you for your generous gift to Logan's Pups. We could not help dozens of dogs every day without you.

#### Your donation receipt from Logan's Pups

Donor: Nickie Fredenburg
Date: February 27, 2020
Organization: Logan's Pups
EIN: 12-1234567
Designation: Giving Day
Amount: \$10.00

View Your Donations

# Completing Your Profile



# Your Giving Day Dashboard Returning Nonprofits

#### **Welcome to Another Giving Day!**

As a giving day veteran, you may want to copy over content and settings from the profile you created for a previous giving day. You can edit your profile afterwards to ensure it represents your organization correctly in your upcoming giving day.



Spring2ACTion 2023 (2023)

**Copy This Profile** 



Spring2ACTion 2024 (2024)

**Copy This Profile** 

**Create a New Profile** 

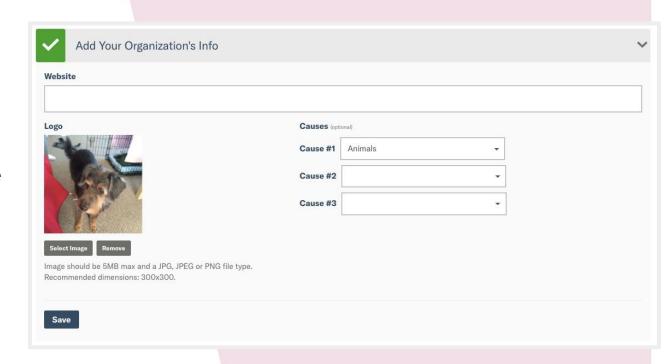
# Your Giving Day Dashboard



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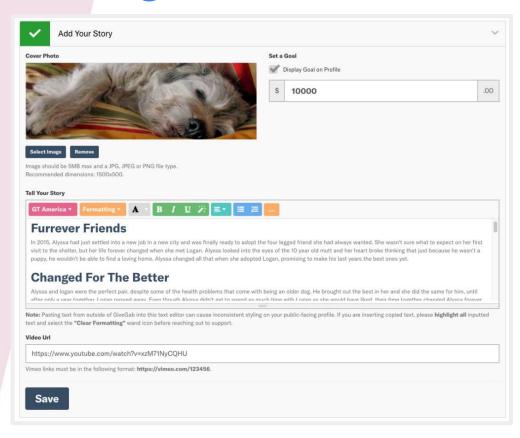
## **Basic Info**

- Logo
- Website
- Causes
- Pro Tip: Adding
   causes to your profile
   can help new donors
   find you by our
   cause-based search!



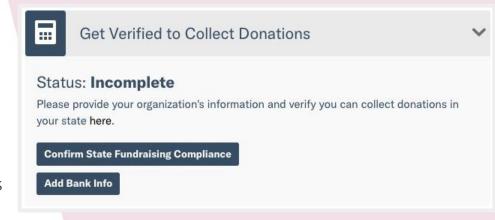
## **Curate Your Story**

- Add a cover photo
- Set a monetary goal
- Tell the story of your organization's participation in the giving day through words and visuals



## Get Verified on GiveGab

- State Attestation Compliance
- Basic information about your organization
- Banking information for your organization
- Organization Representative information
- This is separate from your
   "application" process to participate
- Pro Tip: Don't wait to complete this information. It can take at least several days, and in some instances more

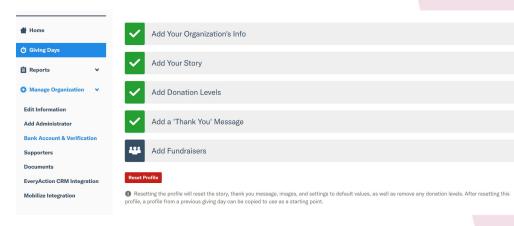


## Get Verified on GiveGab

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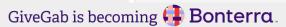
 If you've participated in S2A in the past and were previously verified, make sure to review your bank account info and ensure there are no outstanding requirements.

### **Manage Payments Verification**

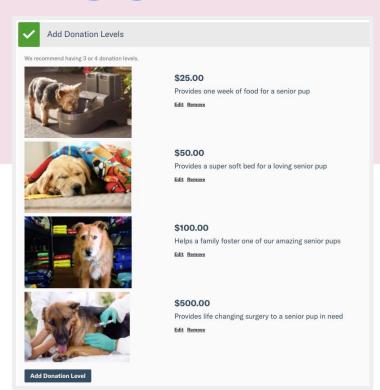
Payments: Enabled

Payouts: Enabled

You have no outstanding requirements.



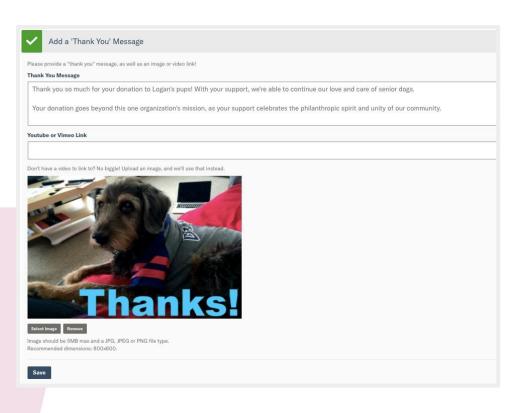
## **Suggest Donation Levels**



- Custom amounts
- Unique descriptions
- Optional photos
- Unlimited Levels
- Pro Tip: Using custom amounts to represent your organization, like a tangible good or service, further connects the donor to your goal

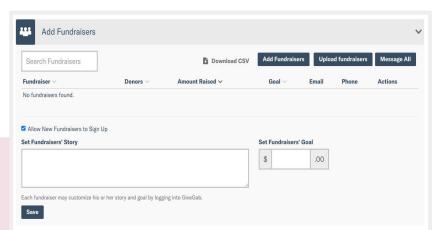
## Personalized Gratitude

- Add your own message
- Include a photo or video for more personal stewardship!
- Sent immediately to your donors when they complete their gift
- Donors can reply to that email and contact you directly



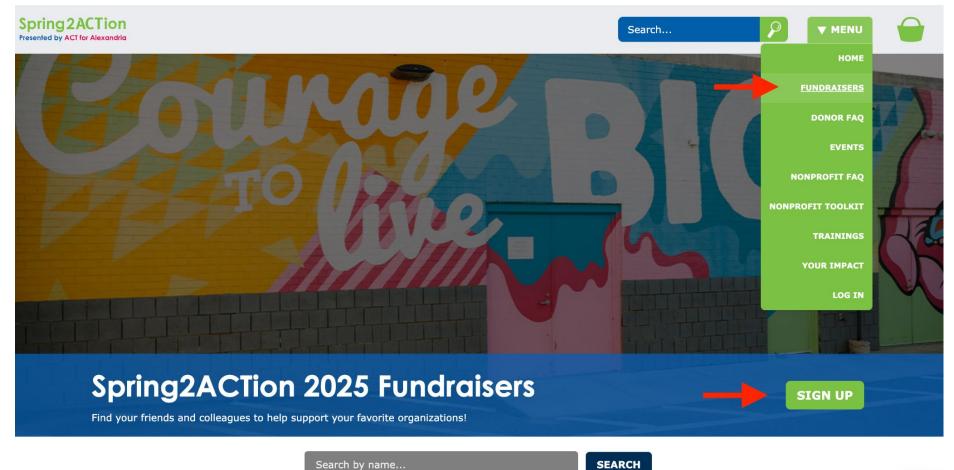
## **Invite Your Fundraisers**

- Orgs with free agent fundraisers raise 3.4x more on average
- Ask supporters to reach out to their networks on to fundraise on your behalf
- Each fundraiser creates their own page to collect donations. Their totals roll up into your totals!
- Easily manage their pages via the Fundraiser Dashboard
- To sign up as a fundraiser, go to spring2action.org/fundraisers

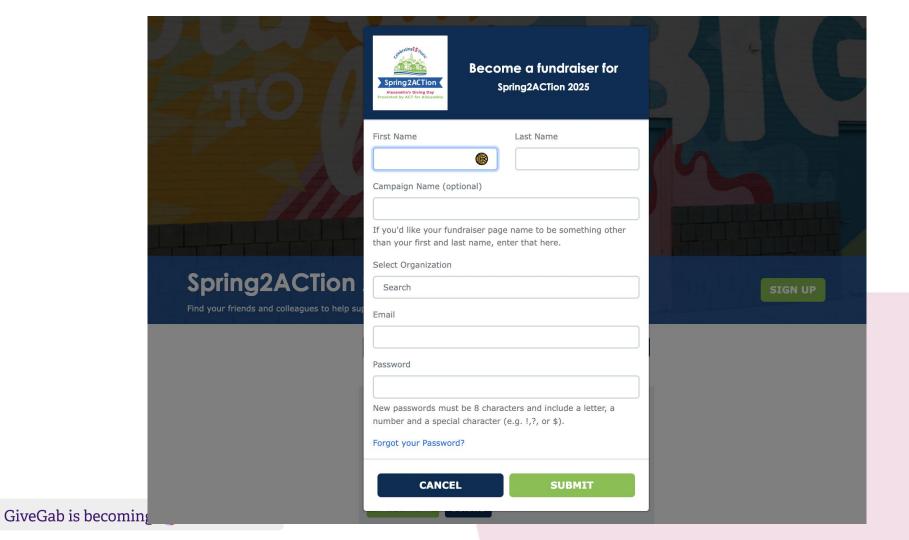


Fundraisers who sign up will appear in this section of your dashboard: Add Fundraisers. If you need to make edits to their pages, you can do so here.





SEARCH











Rorey Freeman is a fundraiser for

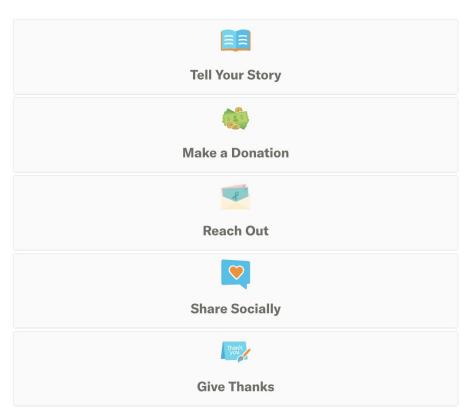
**ACT for Alexandria** 

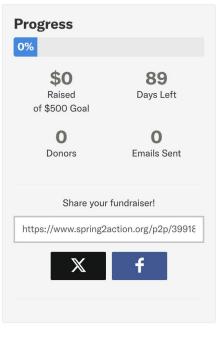
DONATE



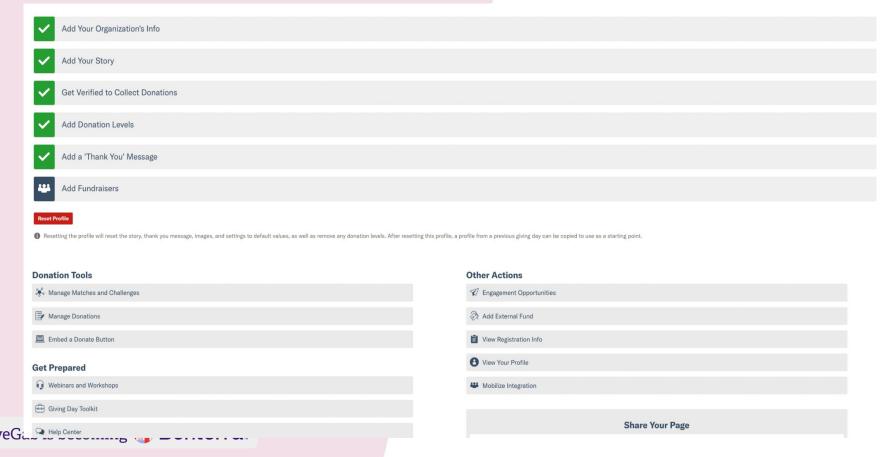
## Rorey Freeman's fundraising dashboard for ACT for Alexandria

Complete the steps below to be sure that your fundraiser is successful.



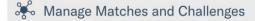


# **Key Dashboard Tools**



## **Key Dashboard Tools**

#### **Donation Tools**





Embed a Donate Button

#### **Get Prepared**

Webinars and Workshops

Giving Day Toolkit

Help Center

#### **Other Actions**

Engagement Opportunities

Add External Fund

View Registration Info

View Your Profile

Mobilize Integration

**Share Your Page** 

# **Share Your Profile**

- Preview your profile along the way
- Share this link with your supporters
- Post directly to Twitter and Facebook from your dashboard

#### Other Actions



**Engagement Opportunities** 



Add External Fund



Manage Support Areas



View Registration Info



View Your Profile

### **Share Your Page**

https://giving-days-preprod.herokuapp.com/organizations/la





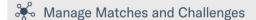
## **Matches and Challenges**

- Organizations who utilize matches/challenges raise more on average than those who do not.
- Featuring a match or challenge is a great incentive for donors as it encourages them to give, knowing their gifts go farther.



# **Key Dashboard Tools**

#### **Donation Tools**





Embed a Donate Button

#### **Get Prepared**

Webinars and Workshops

Giving Day Toolkit

Help Center

#### **Other Actions**

Engagement Opportunities

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**Share Your Page** 

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## **ALX Dog Walk - Spring2ACTion Nonprofit Village**

- When: Saturday, April 5th, 2025 | 7:00 AM 11:00 AM
- Where: Oronoco Bay Park, Old Town Alexandria
- Why Register:
  - Join the 4th Annual ALX Dog Walk and connect with the community.
  - Showcase your nonprofit in the Spring2ACTion Nonprofit Village with 40 organizations.
  - Host a plastic-free event table to promote your mission.
- **Cost:** \$25 (includes table and two chairs).



Questions? Contact Julie Chapman at julie.chapman@alxdogwalk.com



What's Next?



# Your Nonprofit Toolkit

The Spring2ACTion Nonprofit Toolkit has valuable resources for all your Spring2ACTion needs.

- Templates
- Downloadable graphics
- Resources for board members, volunteers, staff and fundraisers



## **Your Next Steps**



#### Take a breath!

- If this is your first time participating, enjoy it!
- Your role as a nonprofit admin can seem overwhelming
- You don't need to compete for incentives and prizes
- Spring2ACTion may not be the right fit for all of your donors - that's okay!

# **Your Next Steps**

## What to work on over the next few weeks:

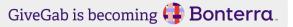
- Follow ACT on Social Media and use
   #Spring2ACTion Hashtag
- Watch your inbox for important emails
- Meet internally to discuss goals
- Sign up for upcoming webinars
- Explore the toolkit



# Important Dates

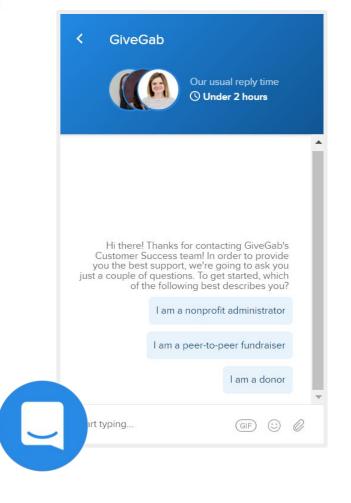
- Early Registration \$30 (January 9 February 14)
- Regular Registration \$50 (February 15 March 14)
- Late Registration \$75 (March 15 23)
- Donations Open March 26
- Giving Day April 9
- Donation Close April 13

- Spring2ACTion Webinar 101 January 29
- Spring2ACTion Webinar 201 February 19
- Spring2ACTion Webinar 301 March 12



# How We Support You

- Visit Our Help Center
  - o support.givegab.com
- Check Out Our Blog
  - o givegab.com/blog
- Send us an Email
  - CustomerSuccess@givegab.com
- Chat with GiveGab's Customer Success Team
  - Look for the little blue chat bubble



# Questions?



## Spring2ACTion

Alexandria's Giving Day
Presented by ACT for Alexandria

